#### PRESS RELEASE 30 OCTOBER 2015

#### ITALEAF: Interim Report January-September 2015

The Board of Directors approved the results as at 30 September, 2015. Net profit equal to Euro 0.5 million, Ebitda equal to Euro 0,55 million. Possible anticipation of the exit of Greenled Industry by 2015

- Revenues amounted to € 3.1 million (€ 279.7 million for the Italeaf Group consolidated)
- EBITDA equal to € 0.55 million (€ 18.05 million for the Italeaf Group consolidated)
- EBIT amounted to € 0.03 million (€ 13.3 million for the Italeaf Group consolidated)
- EBT equal to € 0.7 million (€ 6 million for the Italeaf Group consolidated)
- Net profit amounted to € 0.5 million (€ 4.2 million for the Italeaf Group consolidated)
- Shareholders' Equity amounted to € 28 million (€ 80.3 million for the Italeaf Group consolidated)
- NFP of € 17.8 million (€ 110.9 million for the Italeaf Group consolidated)
- NAV equal to € 34.75 million

The board of directors of **Italeaf**, holding company and first Italian company builder active in cleantech and smart innovation sectors, listed on on NASDAQ OMX First North, has approved today the interim report as at 30 September, 2015.

#### Financial highlights\*

	As at September 30, 2015
in Euro	
Net revenues from sales and services	3,096,227
EBITDA	553,025
EBIT	33,195
EBT (Pre-tax result)	697,476
Net profit	517,459
Net working capital	(1,767,539)
Shareholders' Equity	28,050,318
Total net financial position	17,806,518

\*Separated Interim Report prepared in accordance with accounting principles ITALIAN GAAP

The NAV of Italeaf amounted to Euro 34,75 million as at September 30, 2015 (Euro 36.3 million at December 31, 2014; -4.3%).

Notice is hereby given that in the period startups subsidiaries reported the following results:

- Greenled Industry Spa: revenues of around Euro 1.05 million and EBITDA of approximately EUR 0.26 million (EBITDA margin 25%);

- Skyrobotic Spa: revenues of around Euro 0.42 million and EBITDA of approximately 0,12 million (EBITDA margin 29.3%).

The CEO of Italeaf, Mr Nicola Romito, stated:

"During this quarter, the NFP of the Group at consolidated level was further reduced, down to 11% compared with the end of 2014. This shows the attention both of Italeaf both TerniEnergia to achieving full financial sustainability. We also believe we can testify to the goodness of the company builder business model, through the first exit of one of the startups accelerated, anticipating the times already within this year".

The Interim Report as at September 30, 2015 in full version and in English, attached to this press release, will be published on the Company's website.

This press release is also available on the Company website: <u>www.italeaf.com</u>.

#### **Certified Adviser**

Mangold Fondkommission AB is the Certified Adviser of Italeaf on NASDAQ OMX First North.

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Mangold Fondkommission AB Tel. +46 (0)8 5030 1550 info@mangold.se

**Italeaf SpA**, established in December 2010, is a holding company and a business accelerator for companies and startups in the areas of innovation and cleantech. Italeaf operates as a company builder, promoting the creation and development of industrial startups in the fields of cleantech, smart energy and technological innovation. Italeaf has headquarters and plants in Italy at Nera Montoro (Narni), Terni, Milano and Lecce; has international offices in London and Hong Kong and a research and development centre in the Hong Kong Science and Technology Park. The company controls TerniEnergia, listed on the STAR segment of the Italian Stock Exchange and active in the fields of renewable energy, energy efficiency and waste management, Greenled Industry, working in the development and production of power LED lamps for industrial energy efficiency and public lighting, WiSave in the "internet of things" field, for the development and production of thermostats and smart technologies for the remote control of electrical and heating items of buildings managed through a cloud infrastructure, and Skyrobotic, in the business development and manufacture of civil and commercial drones in mini and micro classes for the professional market.



CONSOLIDATE INTERIM FINANCIAL REPORT AS AT SEPTEMBER 30, 2015 ITALEAF GROUP



#### CORPORATE DETAILS

#### **Italeaf SPA**

Registered Office: Strada dello Stabilimento 1, 05035 Narni (TR) Authorised, issued and paid-up share capital: Euro 15,444,000 Terni Register of Companies: n. 01456730553

#### **BRANCHED AND OFFICES**

Narni - Strada dello stabilimento, 1 Milano - Via Borgogna, 7 Terni - Via Casale, 4 Londra - 1 Cornhill EC3V 3ND, United Kingdom Hong Kong - Unit 905-6, 9th Floor, Fook Yip Building - 53-57 Kwai Fung Crescent, Kwai Chung - N.T. Hong Kong S.A.R.

#### **BOARD OF DIRECTORS**

Chairman Stefano Neri Directors Nicola Romito Monica Federici

Board of Statutory Auditors Vittorio Pellegrini (Chairman) Andrea Bellucci Paolo Sebastiani

Independent Auditors PricewaterhouseCoopers SPA

# Italeaf in brief

#### Vision

We turn technological start-ups into successful global companies, through a "company builder" business model.

#### **Business concept**

Italeaf selects or creates new initiatives in cleantech and innovative industrial sectors. We offer to technological start-ups and innovative companies an integrated approach that puts together services, mentoring, expertise, instruments, and facilities, and namely, everything aimed transforming business ideas into real business. We provide initial equity and corporate assistance to launch our start-ups, making it possible for them to become sizeable businesses generating revenues, sharing profits, while operating within acceptable risk parameters.

#### Objective

The Company's investment policy is to generate returns, in the form of both capital appreciation and income to shareholders, through investing in a portfolio of businesses. While not limited geographically, the Company, in view of the background and experience of its management, is focused on investing the majority of capital in businesses operating in Europe, with a particular emphasis on Italy.

Investments outside Europe are considered where the board believes the opportunities are particularly attractive. The Company is interested in investing in businesses with underlying themes of strategic market position and strong growth.

#### Building net asset value

The net asset value amounted to Euro 34.7 million at the end of September 2015.

#### **Dividend policy**

Our dividend policy is to distribute a large percentage of the dividends received from the subsidiaries, as well as to provide a return on other net assets in line with returns achieved in the equity market.

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# MANAGEMENT REPORT

## BUSINESS AND MISSION

Italeaf is an Italian investment company and company builder that aims to transform technological start-ups into global companies. Italeaf identifies industrial initiatives within the cleantech sector and within the sphere of innovative industrial production, where the Company can leverage its strong expertise and track record.

In supporting new start-ups, Italeaf aims to replicate the success of TerniEnergia, a company established in 2005 and listed on the Italian Stock Exchange in 2008. Since the IPO after its start-up, TerniEnergia has become a leading global company in the field of renewable energy, waste management, and energy efficiency, with a market cap of over Euro 80 million.

With the creation of subsidiaries in London and Hong Kong, Italeaf intends to give an international flavor to its business, broadening the spectrum of the activity of scouting and looking for innovative companies.

The company has invested in three new industrial initiatives: GreenLed Industry, operating in innovative industrial lighting production; Skyrobotic, active in the production of commercial and civil drones; and WiSave, a producer of smart devices for the remote control of energy consumption.

Italeaf strives to develop an ideal environment to foster creation and growth of new companies, through three lines of business:

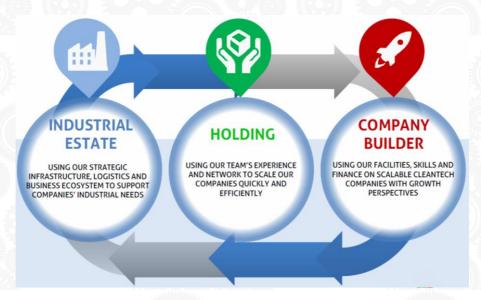
1. **Company Builder**: we co-found start-ups with direct investments, a proven business model and a strong focus on execution. Italeaf concentrates its activities on clearly defined market segments, such as the cleantech sector. We provide innovative incubation services with seed investments to create a breeding ground for a highly skilled company network.

2. **Holding:** we manage our investment portfolio and we provide centralized service activities to our Group companies (finance, treasury, IT, legal, corporate communication and logistics for administrative, managerial and commercial support) to facilitate value creation and growth for the portfolio companies.

3. **Real Estate:** we use our strategic infrastructure, logistics and business eco-system to support the companies' industrial needs. In particular, we are creating (with the consultative input of the Politecnico di Milano University) an eco industrial park in our facilities in the center of Italy. We own and manage an industrial area with a total area of about 24 hectares and co-working space of 1,800 square meters.

Each of these activities is functional to the others; our approach is something completely new compared to traditional incubators and other venture capital firms. The track record gained over the years (with the listing of TerniEnergia and TerniGreen on the Italian Stock Exchange and the constant value creation for shareholders) is proof of our passion and expertise.

The Company capitalization and its majority stake in TerniEnergia, listed on the Borsa Italiana's STAR segment (which entails rigorous requirements), are factors to mitigate the risk that is normally associated with start-up businesses.Value creation through industrial innovation is what we have achieved in recent years. Now, we intend to offer our vision to the market with a strong international expansion project. The listing of Italeaf on NASDAQ OMX First North is therefore an important starting point for innovatively responding to the new challenges of global change.



# NET ASSET VALUE AND STATEMENTS FOR THE PARENT COMPANY

## NET ASSET VALUE

At the end of September 2015, the Italeaf net asset value amounted to Euro 34.7 million. The following is a breakdown of NAV as at September 30, 2015:

NAV ITALEAF	(EURO/000)	NOTES
Tangible Assets:		
REAL ESTATE PROPERTY (Nera Montoro & Maratta)	19,450	Book Value
Controlling stake in:		
46,78% stake in TerniEnergia	31,825	Calculated as a percentage of the Market Cap $(68,0 \text{ m})$ as at September 30, 2015
79,71% stake in Greenled Industry	3,260	Book Value
66% stake in Skyrobotic	1,650	Book Value
Minority stake	5,054	
GROSS ASSET VALUE	61,238	
Net Financial Indebtedness	(17,807)	
Total Net Financial Indebtedness	(17,807)	As at September 30, 2015
GROSS NET ASSET VALUE	43,432	
Holding Discount	20%	

Italeaf's net asset value is mainly represented by the investments in TerniEnergia and the start-up companies (Skyrobotic and Greenled Industry). The value of TerniEnergia corresponds to the market cap as at the end of June 2015, given that the company is listed on Borsa Italiana in Milan. The value of the others start-up companies (Greenled Industry and Skyrobotic) corresponds to the book value; then this value does not take into account the corresponding surplus values (for example, in the latest capital increase of Skyrobotic, the new shareholders have subscribed the shares on the basis of a valuation of the company of Euro 5 million, corresponding to a surplus value for Italeaf of Euro 1.65 million).

## STATEMENTS FOR THE ITALEAF PARENT COMPANY

The separate financial statements of Italeaf have been prepared according to the rules applicable to an Italian company listed on an multilateral trading platform (MTF) such as the NASDAQ OMX First North (First North). Therefore, while the Italeaf consolidated financial statements are prepared in accordance with IFRS (taking into account that the financial statements include the consolidated data of the TerniEnergia Group, a company listed in the Star segment of the Italian Stock Exchange market, and data thus already prepared in accordance with IFRS), the Italeaf separate financial statements have been prepared in accordance with Italian accounting principles.

The following table summarizes financial statements prepared under ITALIAN Gaap as at September 30, 2015:

	As at September 30,
in Euro	2015
Intangible assets	452,924
Tangible assets	24,287,214
Financial assets and other att.	29,730,934
Fixed Assets	54,471,072
Trade receivables	300,175
other activities	1,508,405
Trade payables	(795,018)
Other liabilities	(2,781,102)
Net working capital	(1,767,539)
Provisions and other non-commercial	(6,846,696)
Net Invested Capital	45,856,836
Shareholders' Equity	28,050,318
Net current financial position	12,834,027
Non-current net financial position	4,972,491
Total net financial position	17,806,518
Shareholders' Equity and Net Financial Position	45,856,836

Tangible assets represents the value of the industrial site at Nera Montoro, the incubator at Terni, as well as a some industrial plants present at the Nera Montoro site. Financial assets mainly include the book value of the controlling interests in TerniEnergia (Euro 17.4 million), in Greenled Industry (Euro 3.26 million), and Skyrobotic (Euro 1.65 million).

The net debt amounted to Eurxo 17.8 million. The current financial position includes a short-term credit line, amounting to Euro 6.5 million, collateralized by the pledge of TerniEnergia shares. The ratio Net Financial Position/Equity is equal to 0,63x as at September 30, 2015.

As at September 30,
2015
3,096,227
(1,899,742)
1,196,485
(643,459)
553,025
(519,830)
33,195
(540,332)
1,204,613
697,476
(180,017)

#### Net profit for the period

(\*) The net revenues also includes the income (Euro 743 thousand) of the remuneration on the guarantees given by Italeaf to TerniEnergia in favor of certain banks that have financed TerniEnergia, given that it is an operating activity for the company.

The net profit as at September 30, 2015 amounted to Euro 517,459, and reflects the benefit of the debt waiver by Terni Research arising from the reserve demerger made on February 2014 (Euro 1.15 million). Revenues refer to service contracts between Italeaf and subsidiaries for availability of offices and industrial buildings, accounting and tax services, and so forth, and the income of the remuneration on the guarantees given by Italeaf to TerniEnergia in favor of certain banks that have financed TerniEnergia. The costs relate mainly to personnel and the operation of the industrial site at Nera Montoro. Financial income and charges includes the income from the sale of options relating to the Skyrobotic capital increase made on first quarter 2015.

517,459

# STATEMENTS FOR THE ITALEAF GROUP

	As at September 30,	As at December 31,	Change	Change %
in Euro	2015	2014		ANNUE CONTRACTOR
Intangible assets	16,949,607	16,305,578	644,029	3.99
Tangible assets	116,495,955	118,229,005	(1,733,050)	(1.5)
Financial assets and other att.	50,921,448	50,110,033	811,415	1.65
Fixed Assets	184,367,010	184,644,615	(277,605)	(0.2)
Inventories	49,331,988	11,509,563	37,822,425	n.
Trade receivables	90,236,807	79,197,823	11,038,984	13.9
O-ther activities	37,430,472	25,824,112	11,606,359	44.9
Trade payables	(122,435,136)	(68,135,857)	(54,299,279)	79.7
Other liabilities	(33,722,531)	(14,972,694)	(18,749,837)	125.2
Net working capital	20,841,600	33,422,948	(12,581,348)	n.a
Provisions and other non-commercial	(13,982,058)	(14,261,962)	279,904	(2.0)
Net Invested Capital	191,226,552	203,805,601	(12,579,049)	(6.2)
Shareholders' Equity	80,266,727	79,138,706	1,128,021	n.a
Net current financial position	20,200,348	26,592,004	(6,391,656)	(24.0)
Non-current net financial position	90,759,477	98,074,890	(7,315,413)	(7.5)
Total net financial position	110,959,825	124,666,894	(13,707,069)	n.a
Net Invested Capital	191,226,552	203,805,601	(12,579,049)	(6.2)

in Euro	As at September 30, 2015	As at September 30, 2014	Change	Change %
Net revenues from sales and services	279,677,219	33,586,522	246,090,697	n.a
Production costs	(255,170,491)	(13,669,704)	(241,500,787)	n.a
Added value	24,506,729	19,916,818	4,589,910	23.0%
Personnel costs	(6,461,399)	(4,743,276)	(1,718,123)	36.2%
EBITDA	18,045,330	15,173,542	2,871,788	18.9%
Amortization, depreciation, provisions and write-downs	(4,752,993)	(7,465,931)	2,712,938	(36.3)%
EBIT	13,292,337	7,707,611	5,584,726	72.5%
Financial income and charges	(7,691,522)	(7,897,281)	205,759	(2.6)%
Portions of results attributable to the JV	382,970	(150,877)	533,847	(353.8)%
Pre-tax result	5,983,785	(340,546)	6,324,331	(1.857.1)%
Income taxes	(1,773,931)	6,017,564	(7,791,495)	(129.5)%
Net profit for the period	4,209,854	5,677,018	(1,467,163)	n.a.

# **OUR INVESTMENTS**

### TERNIENERGIA



#### **OVERVIEW**

#### Italeaf has a 46.78% shareholding in TerniEnergia.

TerniEnergia, a company incorporated in September 2005 and part of Italeaf Group, is Italy's first smart energy company and it currently operates in renewable energy, energy efficiency, and energy and waste management. TerniEnergia is a system integrator, supplying turn-key, industrial-sized photovoltaic plants, for the company's own use or for the account of third parties; some of the plants are supplied through joint venture companies with leading national players. TerniEnergia operates in waste management, material and energy recovery, and development and production of technologies. In particular, the Company is active in: the recovery of used tyres; the treatment of biodegradable waste through biodigesters; the operation of a biological depuration plant; decommissioning of industrial plants; metal recovery from demolition; the clean-up of industrial sites; and the development and production of related technological devices. Through Free Energia, the Group is active in the energy management, and administrative, financial and credit management. Through Lucos Alternative Energies, TerniEnergia operates in the development of energy efficient plants both through the engineering, procurement and construction (EPC) formula and third-party financing, pursuing the objectives of increasing energy production from renewable sources, achieving energy savings and reducing emissions as set forth by environmental European policy. TerniEnergia is listed on STAR segment of Borsa Italiana.

#### MARKET CAP AND DIVIDENDS

As at September 30, 2015, TerniEnergia's market capitalization was equal to approximately Euro 68.0 million. On March 16, 2015, the board of directors approved a proposal to the shareholders' meeting for distribution of a dividend (pre-tax) of Euro 0.065 per share (corresponding to a total value of Euro 2,865,000). The dividend was paid on May 20, 2015.

### KEY FIGURES FOR THE TERNIENERGIA GROUP AS AT SEPTEMBER 30, 2015

	As at September, 30	As at December, 31	Change	Change
(in Euro)	2015	2014		%
Intangible assets	14,005,272	14,143,177	(137,905)	(0.98)%
Property, plant and equipment	92,081,512	91,306,645	774,867	0.85%
Financial fixed assets and other intangible assets	42,435,088	45,855,510	(3,420,422)	(7.46)%
Fixed Assets	148,521,872	151,305,332	(2,783,460)	(1.84)%
Inventories	48,715,353	10,943,522	37,771,831	n.a.
Trade receivables	90,066,244	79,108,151	10,958,093	13.85%
Other assets	60,977,825	24,283,439	36,694,386	n.a.
Trade payables	(122,097,099)	(67,172,376)	(54,924,723)	81.77%
Other liabilities	(55,526,486)	(11,731,401)	(43,795,085)	n.a.
Net working capital	22,135,837	35,431,335	(13,295,498)	(37.52)%
Provisions and other non-trade liabilities	(6,904,318)	(7,215,228)	310,910	(4.31)%
Net Invested Capital	163,753,391	179,521,439	(15,768,048)	(8.78)%
Shareholders' Equity	70,853,248	71,346,754	(493,506)	(0.69)%
Current net financial position	7,109,755	18,337,508	(11,227,753)	(61.23)%
Non-current net financial position	85,790,387	89,837,177	(4,046,790)	(4.50)%
Total net financial position	92,900,142	108,174,685	(15,274,543)	(14.12)%
Net Invested Capital	163,753,390	179,521,439	(15,768,049)	(8.78)%

	As at September, 30	As at December, 31	Change	Change
(in Euro)	2015	2014	Change	%
Net revenues from sales and services	277,219,449	32,377,309	244,842,140	n.a.
Production costs	(255,148,560)	(12,776,269)	(242,372,291)	n.a.
Added value	22,070,888	19,601,040	2,469,848	12.60%
Personnel costs	(5,577,851)	(4,291,540)	(1,286,311)	29.97%
EBITDA	16,493,037	15,309,500	1,183,537	7.73%
Amortization, depreciation, provisions and write-downs	(4,199,576)	(6,996,994)	2,797,418	(39.98)%
EBIT	12,293,461	8,312,506	3,980,955	47.89%
Financial income and charges	(7,802,790)	(7,872,298)	69,508	(0.88)%
Portions of results attributable to the JV	382,970	(150,877)	533,847	n.a.
Pre-tax result	4,873,642	289,331	4,584,311	n.a.
Income taxes	(1,498,053)	5,970,932	(7,468,985)	(125.09)%
Net profit for the period	3,375,589	6,260,263	(2,884,674)	(46.08)%

## SKYROBOTIC



#### **OVERVIEW**

Italeaf had a 66.00% shareholding in Skyrobotic as at September 30, 2015.

SkyRobotic is a company established in December 2013, that designs, develops and produces Unmanned Aircraft Systems ("UAS") for civil and commercial use. Initially SkyRobotic will focus on micro (< 5 kg) and miniclass (<25 kg) UAS. With constant focus on innovation, SkyRobotic produces and sells a series of unmanned aircraft systems ("SAPR"). The company intends to achieve a market leading position in the field of civil drones for commercial use. The drones will be sold mainly in Italy, and also in the development phase to countries in the EU and Asia-Pacific through Italeaf HK. SkyRobotic oversees the whole industrial chain, from design to system integration, right through to production of turn-key platforms for remote sensing of proximity which are robust, practical and effective. The company gives comprehensive support to customers including software, tools and procedures to support the user in every phase of use of the system, as well as training about management and maintenance activities. SkyRobotic also develops technological systems for aerial works, featuring fully-automatic and easy-to-use GPS/INS specifications for aerial inspection of proximity and aerial photography.

SkyRobotic manages all the industrial and technological aspects: aerodynamics, avionics, navigation functions and automatic mission management. SkyRobotic ensures "design control" according to their customers' requirements for reliability, security and certification. SkyRobotic currently has eight direct employees with others externally through outsourcing agreements.

The first UAS platform has already been sold to institutional and customers and is awaiting an ENAC-certification (currently in the issuing phase) to be sold to the mass market. Main competitors include Microdrones GmbH (DE), SenseFly (CH), Gatewing NV (BE), Aibotix GmbH (DE) and Aermatica SPA (IT).

#### KEY FIGURES FOR SKYROBOTIC AS AT SEPTEMBER 30, 2015

	As at September 30
(in Euro)	2015
Intangible assets	1,807,581
Tangible assets	886,412
Fixed Assets	2,693,993
Inventories	84,082
Trade receivables	405,236
other activities	57,220
Trade payables	(122,404)
Other liabilities	(172,649)
Net working capital	251,485
Provisions and other non-commercial	(272,377)
Net Invested Capital	2,673,101
Shareholders' Equity	2,579,042
Net current financial position	94,059
Total net financial position	94,059
Net Invested Capital	2,673,101

(in Euro)	As at September 30 2015
Net revenues from sales and services	423,360
Production costs	(196,987)
Added value	226,373
Personnel costs	(102,141)
EBITDA	124,232
Amortization, depreciation, provisions and write-downs	(12,267)
	111,965
Financial income and charges	(1,026)
Pre-tax result	110,939
Income taxes	(35,389)
Net profit for the period	75,549
Ebitda margin	29.34%

## **GREENLED INDUSTRY**



#### **OVERVIEW**

Italeaf had a 79.71% shareholding in Greenled Industry as at September 30, 2015.

GreenLed Industry projects, develops and produces Led lamp with highly innovative characteristics. The product is certified to operate under conditions of particular thermal stress typical of industrial environments (es. fusion areas of steelworks, glassworks, cement plants, etc.) or of urban and extra urbane zone particularly exposed to the atmospheric agents. The Led lamp is destined to a wide customer, represented by industrial operators, private and public administration, resolving the function of illumination under conditions of maximum energetic saving and contemporary maintenance of the requested luminance in the best way. Greenled Industry wants to become the first partner of reference for the implementation of the most advanced Led systems of illumination characterized by long duration and best energetic performances and illuminating engineering.

#### KEY FIGURES FOR GREENLED INDUSTRY AS AT SEPTEMBER 30, 2015

	As at September, 30
(in Euro)	2015
Intangible assets	1,219,396
Tangible assets	2,637,805
Fixed Assets	3,857,201
Inventories	530,222
Trade receivables	651,011
other activities	26,342
Trade payables	(292,406)
Other liabilities	(153,259)
Net working capital	761,910
Provisions and other non-commercial	(56,896)
Net Invested Capital	4,562,215
Shareholders' Equity	4,060,361
Net current financial position	501,855
Total net financial position	501,855
Net Invested Capital	4,562,215

As at September, 30

(in Euro)	2015
Net revenues from sales and services	1,057,139
Production costs	(679,907)
Added value	377,232
Personnel costs	(111,953)
EBITDA	265,279
Amortization, depreciation, provisions and write-downs	(57,256)
EBIT	208,023
Financial income and charges	(9,163)
Pre-tax result	198,859
Income taxes	(63,242)
Net profit for the period	135,618
Ebitda margin	25,09%

### WISAVE



#### OVERVIEW

#### Italeaf has a 51% shareholding in Wisave.

WiSave SRL operates in the promising market of the Internet of Things, the sector that is generating the greatest growth in the world and that is the ideal convergence between the web and the opportunities of the digital and the manufacture of equipment in the fields of smart energy and efficiency.

The company will produce systems for remote control of cloud infrastructure initially intended for remote monitoring of buildings with a business that can be highly scalable and can be implemented in other sectors such as: electricity sector, water sector, remote surveillance, home automation.

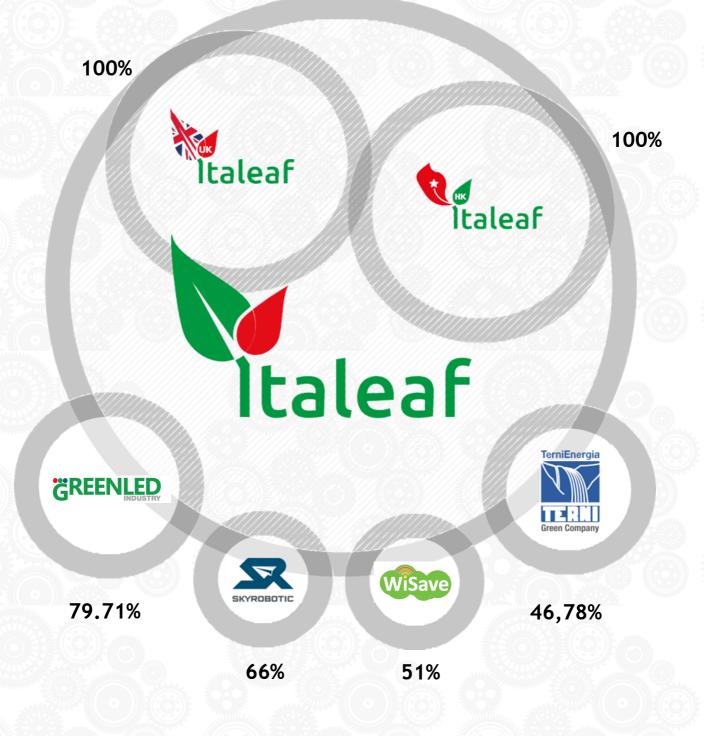
For the past two yeas, Wisave have been working on algorithms, softwares and hardwares that can grant facility manager of most complex venues the best energy efficiency an atificial intelligence has been ever capable to achieve. Now, the newly developed *Algo* and *Algo App* bring such a powerful tool truly in the hands of every family.

Algo is the innovative remote managed thermostat for increase the efficiency of heating and cooling systems:

- it allows you to save at least 20% of heating and cooling energy, while respecting the environment and saving money
- It's able to manage and monitor all sort of environments: homes, businesses, hospitals and hotels. Works, wireless from your computer, tablet or smartphone.

At the beginning of 2015, Wisave will produce the first 50 prototypes, that will be installed free of charge by one of the potential customers in order to give visibility to the new solution. Production is beginning on an industrial scale in the second half of 2015.

# **GROUP'S ORGANIZATION**



# KEY EVENTS FOR FIRST NINE MONTHS OF 2015

#### THE BOARD OF DIRECTORS OF TERNIENERGIA APPROVES THE GROUP'S BUSINESS PLAN 2015-2017 "FAST ON THE SMART ENERGY ROAD"

On February 9 2015, The Board of Directors of TerniEnergia, smart energy company active in the fields of renewable energy, energy efficiency, waste and energy management, listed on the Star segment of the Italian Stock Exchange and part of Italeaf Group, approved the industrial plan 2015-2017, with updating of the 2014 forecast. TerniEnergia aims to become the first Italian independent "smart energy company", active in the fields of renewable energy, energy efficiency, waste and energy management, thanks to the new business model and the integration into the Group of Free Energia.

Confirmed the evolution of the organizational structure, which will be based on four functional business lines: Technical Services, Cleantech, Energy Management and Energy saving, with the completion of the merger of Lucos Alternative Energies in TerniEnergia.

TerniEnergia expects to 2017 a substantial increase in revenues and profitability and, simultaneously, a containment of the NFP and a growth of cash flow.

The plan estimates an increase in value of production (2014-17 CAGR) of 47%, more than Euro 1.2 billion in three years, with interim targets of Euro 355 million in 2015, Euro 437 million in 2016, Euro 475 million in 2017, with an increase of revenues from energy saving and cleantech business lines.

EBITDA for the plan period is expected to grow by 14%, estimated at Euro 23 million in 2015, Euro 28 million in 2016 and Euro 32 million in 2017. In 2017 it is expected a balanced contribution of the four business lines (technical services, cleantech, energy management and energy efficiency) to the formation of Ebitda. The margin will remain constant over the plan period, more than 6%, demonstrating the robustness and repeatability of the new business model and a lower risk approach through diversification and integration of the energy value chain.

EBIT is expected to grow from Euro 16 million in 2015 to Euro 22 million in 2016, to Euro 25 million in 2017. The amount of the planned investments in the period, mostly dedicated to activities of ESCO with the formula of third party financing (FTT) and to the implementation of new environmental systems, amounted to Euro 11 million, Euro 22 million and Euro 21 million. Will be expected ROI of 9.4% in 2015, 12.5% in 2016 and 13.2% in 2017.

Thanks to the new financial structure, the net financial position (NFP) is constant over the plan period, on the levels of 2014. Will be significantly improved, however, the financial ratios: in particular, the NFP/equity (gearing ratio) will be reduced to 1,36x in 2015, 1,37x in 2016 to up to 1,26x in 2017. The NFP/EBITDA decrease from 4,25x up to 2015, to 3,78x up to 2016, to 3,40x of 2017.

Is confirmed a policy of shareholder remuneration for the period 2015-2017, with a provision for proposal to the Board of Directors of a distribution of a maximum of 50% of the Consolidated Net Profit.

#### SKYROBOTIC S.P.A. SUCCESSFULLY COMPLETED CAPITAL INCREASE FOR EURO 0.5 MILLION

On February 16, 2015, Italeaf S.p.A. announced that its affiliate, Skyrobotic S.p.A., successfully completed the capital increase, offered under option to shareholders, in the amount of Euro 0.5 million, with the issue of 1,000,000 shares. Upon completion of the capital increase, Skyrobotic, a company engaged in the design, development, mass production and marketing of unmanned aircraft systems (UAS) in mini and micro classes for civil and commercial uses, had fully subscribed and paid share capital of Euro 2.5 million. The capital increase will make it possible for the company to plan the growth of productive activities and to pursue certification as a manufacturer of aircraft systems with the appropriate agencies.

Upon the completion of the capital increase, the company's shareholders included: Italeaf S.p.A. (66%), Siralab Robotics S.r.l. (24%), and other investors (10%).

#### **GREENLED INDUSTRY GROWS IN LIGHTING PRODUCTION FOR THE ENERGY EFFICIENCY**

On March 5, 2015, Greenled Industry S.p.A., an Italeaf group company active in the production of smart LED lamps for energy efficiency, announced that it had acquired the technological know how for a new range of products to round out the Company's catalog. The company accordingly plans to embark on intensifying industrial and commercial growth, including in markets abroad.

In particular, Greenled Industry has acquired executive projects, basic specifications, certifications, technical drawings, operating and manufacturing control procedures, technical and commercial datasheet and other information necessary for the production of two new lines of LED lamps named "Sparta" and "Building Block", as well as the know-how and all the technical information needed to evaluate and validate the technology for the EC, assembly, application and management of purchasing activities, sales and distribution and commercial exploitation of

the commercial "iPanel", "Mercury", "Saturn" and "Stradale" LED lamps. The acquisition was approved by the board of directors, in partial execution of a resolution of the extraordinary meeting of the shareholders on July 17, 2013, through a capital increase of approximately Euro 0.4 million in kind reserved to the two companies owning the knowhow transferred (Madco S.r.l. and Lombarda Cellophan Sas). Following the transaction, Greenled Industry S.p.A.'s fully paid hare capital totaled Euro 3,763,636. Upon the completion of the capital increase, the company's shareholders included: Italeaf S.p.A. (79.71%), and other investors (20.29%).

# TERNIENERGIA OPENED THE SITES FOR THE CONSTRUCTION OF TWO PHOTOVOLTAIC PLANTS IN SOUTH AFRICA FOR 148.5 MWP

On March 12 2015, TerniEnergia, smart energy company active in the fields of renewable energy, energy efficiency, waste and energy management, listed on the Star segment of the Italian Stock Exchange and part of Italeaf Group, as part of the process of internationalization of photovoltaic EPC business, announces the start of works for the construction of two utility scale photovoltaic plants in South Africa for the total capacity of 148.5 MWp on behalf of a leading Italian utility.

In particular, the start of work follows the final contracts for EPC (engineering, procurement and construction) and O&M (operation and maintenance) activities, as communicated to the market on July 31, 2014, and concern the installation by TerniEnergia Projects PTY Ltd, a South African subsidiary of TerniEnergia, of two photovoltaic plants with "EPC Contract" (turnkey) with the supply of panels and inverters, respectively, in Paleisheuwel, for an installed capacity of 82.5 MW, and in Tom Burke, for 66 MW, for a total amount of approximately Euro 147 million.

# TERNIENERGIA EXTRAORDINARY SHAREHOLDERS' MEETING APPROVES THE INTRODUCTION OF INCREASED VOTING RIGHTS

On March 16 2015, the Shareholders' Meeting of TerniEnergia, smart energy company active in the fields of renewable energy, energy efficiency, waste and energy management, listed on the Star segment of the Italian Stock Exchange and part of Italeaf Group, met in Extraordinary session chaired by Stefano Neri.

The shareholder's meeting has approved - with 63.01 of the share capital attending the meeting and the favorable vote of 99.95% of the attending shareholders - the amendments to the By-laws (art. 6), aimed at introducing increased voting rights.

The introduction of the increased voting rights is aimed at encouraging investments in the medium-long term and therefore the stability of the shareholders, in accordance with the recently introduced option provided in Art. 127quinquies of T.U.F. and in Article 20 of Law 91 dated June 24, 2014 (the "Competitiveness Decree"). In particular, the new regulation contained in the By-laws provides for the assignment of two votes for each ordinary share held by the same shareholder for an ongoing period of no less than two years from the date of entry in a specific List created and kept by the Company.

#### TERNIENERGIA ENTERS IN THE GAS SECTOR E GROWS IN THE DUAL FUEL MARKET

On April 23 2015, TerniEnergia has signed an agreement with La Mercantile Srl La Spezia for the acquisition of the 85% of the share capital of New Gas Trade Srl (NGT), Italian player of the natural gas and liquefied natural gas (LNG) market, as part of an integrated strategy on energy commodities. The sales price of the shares has been agreed between the parties to Euro 150 thousand and the payment by TerniEnergia is paid in cash. The only other shareholder of NGT is Intermonte SIM Holding, a company regulated MiFID. As part of the company, Intermonte Holding SIM offers consulting and operational activities relating to financial instruments linked to the management and trading of gas & power sector, for third parties and on their own.

Through the acquisition of NGT, TerniEnergia enters in the market of natural gas and liquefied natural gas, following the target of promoting the external growth of the Group through acquisitions, as presented to the market last February 9, in the Industrial Plan "Fast on the road smart energy.

# THE SHAREHOLDERS' MEETING OF TERNIENERGIA APPROVED THE 2014 FINANCIAL STATEMENTS AND A DISTRIBUTION OF DIVIDENDS EQUAL TO EURO 0.065 PER SHARE

On April 24 2015, the ordinary Shareholders' meeting of TerniEnergia approved unanimously the draft financial statements and noted the presentation of the consolidated financial statements as at December 31, 2014. Shareholders' meeting also approved the distribution of a dividend equal to Euro 0.065 per ordinary share gross withholdings set forth by law. The dividend was paid on May 20, 2015, and the relevant coupon No. 6 shall be separated on May 18, 2015.

#### ITALEAF ANNUAL GENERAL MEETING 2015

On April 30 2015, the annual general meeting of Italeaf SpA resolved in favor of all proposed matters in accordance with the proposals described in the notice to the meeting. The most important resolutions are described below.

- A dividend of Euro 0.08 per share (paid next 30 June 2015 record date for payment 23 June 2015).
- The meeting has approved the Annual report 2014 and the consolidated financial statements as at 31 December 2014 were adopted.
- The Annual General Meeting resolved that three members be elected to the Board of Directors. Stefano Neri and Monica Federici were re-elected as members of the board. Nicola Romito, manager with many years of experience in the asset management sector especially in MPS Group, the third Italian Banking Group, up to hold the position of Vice General Director, was elected as a new member of the board. Stefano Neri was re-elected as chairman of the board. The Chairman expressed thanks on behalf of the outgoing Director, Cav. Ivano Emili, for his efforts over the years on the Board of Directors of the Company.
- The Annual General Meeting resolved that the members of the Board of Directors be paid overall Euro 6,000 per year.
- The Annual General Meeting resolved that three members be elected to the Board of Statutory Auditors. Vittorio Pellegrini and Paolo Sebastiani were re-elected as members of the board. Andrea Bellucci was elected as a new member of the Board of Statutory Auditors. Vittorio Pellegrini was re-elected as chairman of the board.
- The Annual General Meeting resolved that the members of the Board of Statutory Auditors be paid overall Euro 10,500 per year, Euro 4,500 to the Chairman and Euro 3,000 to each member.
- The Annual General Meeting resolved the integration of the auditor's fees to PricewaterhouseCoopers SpA of an amount of Euro 35,000 for the years 2014 to 2016 and then for a total remuneration of Euro 50,000.

#### THE BOARD OF DIRECTORS APPROVED THE GROUP'S TRIENNIAL GROWTH STRATEGY 2015-2017 "BRIDGING THE GAP WITH A COMPANY BUILDER"

On May 7 2015, the Board of Directors of Italeaf has approved the strategic growth plan 2015-2017 "Bridging the gap with a company builder". Italeaf aims to consolidate its position as the first Italian independent "company builder" active in the fields of cleantech and smart innovation.

The new plan "" Bridging the gap with a builder company "bases its assumptions of industrial character on:

- Building of n. 1 new startup in 2015, n. 2 in 2016 and n. 2 in 2017 with the management of a portfolio of a total of overall 8 technological and industrial startups (including 3 already established, Greenled Industry, Skyrobotic and Wisave) in the three years;
- Turnover of n. 3 startup in three years, through different exit strategies (eg. M&A, IPO or entry of new shareholders or investors with the majority stakes). In particular, there are n. 2 exit in 2016 and n. 1 exit in 2017;
- Generating shareholder value and return on investment of Italeaf through these exit thanks to an expected IRR greater than or equal to 30%;
- Scouting and selection of new startups in cleantech, internet of things, additive manufacturing and 3D printing, drones, green chemistry, with a diversification of the business in order to reduce the risk of the growth potential of the newcos;
- Total investments in new startups in the three years to approximately Euro 5.2 million (Euro 1.03 million in 2015, Euro 1.85 million in 2016 and Euro 2.3 million in 2017);
- Reduction of the NFP from Euro 18.2 million in 2015 to Euro 14.6 million in 2017 with a target level of NFP/Net Equity ration less than or equal to 0.8x;
- Confirmation of dividend policy to distribute a significant percentage of the dividends received from subsidiaries. The target of the plan is to increase by 10% each year the dividend, compared to that of 2014 and amounted to EUR 0.08 gross per share (in payment next June 30, 2015);
- Full sustainability and profitability of the business through the balance of the between costs and revenues in the three years, thanks to the generation of recurring incomes from sales of services to Group companies, issuance of guarantees for subsidiaries and dividends. In particular, the plan estimated recurring incomes for Euro 17.4 million over the three years, with interim targets of Euro 5.7 million in 2015, Euro 5.8 million in 2016, Euro 5.9 million in 2017. The capital gain in the plan period is expected to grow by 75%, estimated to Euro 2.4 million in 2015, Euro 3.1 million in 2016 and Euro 4.2 million in 2017. The EBT is expected to grow from Euro 2.9 million in 2015 to Euro 3.6 million in 2016 to Euro 4.5 million in 2017.

• From the strategic point of view, Italeaf expects to optimize the financial structure of operational needs, leveraging the value created by the subsidiaries and the startups to make new investments in business with high growth rate, to reward shareholders, to ease relations with the world of credit, to accelerate the development of industrial and commercial activities related to the new technology developed by the starups or by the investee companies.

#### TERNIENERGIA INAUGURATES NEW ELTS PLANT OF BORGO VAL DI TARO

On July 21, 2015, TerniEnergia has inaugurated its second plant for the treatment and recovery of end of life tires (elts), located in the municipality of borgo val di taro (parma). The plant has a processing capacity of 26,400 tons/year. Reclaimed and renovated an industrial area of around 10,000 square meters, 2,000 of which are covered. Total investment of euro 5.5 million. With two ELT plants in Nera Montoro (TR) and Borgo Val di Taro (PR), TerniEnergia candidates itself to reach a processing capacity of around 20% of the domestic market.

# FINANCIAL STATEMENTS

# STATEMENT OF CONSOLIDATED FINANCIAL POSITION

in Euro	Notes	As at September 30, 2015	As at December 31, 2014
Intangible assets	1	16,949,607	16,305,578
Tangible assets	2	116,495,955	118,229,005
Equity Investments	3	15,186,550	11,722,911
Deferred tax assets	4	17,171,231	16,263,520
Non-current financial receivables	<b>5</b>	18,563,667	22,123,602
Total non-current assets		184,367,010	184,644,615
Inventories	6	49,331,988	11,509,563
Trade receivables	7	90,236,807	79,197,823
Other current assets	8	37,034,277	25,115,367
Derivatives	9	396,195	527,962
Financial receivables	10	11,149,380	11,226,495
Cash and cash equivalents	11	20,460,210	14,958,894
Total current assets		208,608,857	142,536,104
Asset for sale	12		180,783
TOTAL ASSETS		392,975,867	327,361,502
LIABILITIES AND SHAREHOLDERS' EQUITY			
Share capital		15,444,000	15,444,000
Stocks		22,920,251	21,946,988
Profit for the period		2,102,712	1,906,006
Total Group equity		40,466,963	39,296,994
Minority interests		37,692,621	36,286,627
Profit for the minority interest		2,107,143	3,555,085
Total equity	13	80,266,727	79,138,706
Provision for risk and charges	14	43,086	43,086
Provision for employee benefits	15	1,448,682	1,261,554
Deferred tax liabilities	16	8,503,672	8,585,996
Non-current financial payables	17	90,759,477	98,074,890
Other non-current liabilities	18	127,006	153,192
Derivatives	19	3,986,618	4,371,326
Total non-current liabilities		104,868,541	112,490,045
Trade payables	20	122,435,136	68,135,855
Payables and other financial liabilities	21	51,809,938	52,777,393
Taxes payable	22	3,685,422	1,656,665
Other current liabilities	23	29,910,103	13,162,837
Total current liabilities		207,840,599	135,732,751
TOTAL LIABILITIES		312,709,140	248,222,796
TOTAL LIABILITIES AND SHAREHOLDERS' EQU	ШТҮ	392,975,867	327,361,502

# CONSOLIDATED INCOME STATEMENT

	Notes	As at September 30, 2015	As at September 30, 2014
in Euro			
Revenues	24	269,403,740	25,233,719
Other operating income	24	10,273,480	8,352,803
Change in inventories of semi-finished and finished products	25	(184,262)	1,550,587
Costs for raw materials, consumables and goods for resale	26	(108,084,250)	(3,574,324)
Costs for services	27	(144,592,040)	(10,037,391)
Personnel costs	28	(6,461,399)	(4,743,276)
Other operating costs	29	(2,309,939)	(1,608,576)
Amortisation, depreciation, provisions and writedowns	30	(4,752,993)	(7,465,931)
Operating result		13,292,337	7,707,611
Financial income	31	977,106	599,572
Financial charges	31	(8,668,628)	(8,496,852)
Portion of result attributable to the joint venture	32	382,970	(150,877)
Net profit before taxes		5,983,785	(340,546)
Taxes	-33	(1,773,931)	6,017,564
Net profit for the period		4,209,854	5,677,018
- of which: attributable to the Group		2,102,712	1,906,006
- of which: attributable to non-controlling interests		2,107,143	3,555,085
Earnings per share - Basic and diluted		0,136	0,12

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Notes	As at Septe	mber 30,
(in Euro)		2015	2014
Net Profit for the Period		4,209,855	5,677,018
Change in cash flow hedge reserve		947,542 (683,091)	(2,871,674) (176,624)
Difference of Translation Tax effect of expenses / (income) recognized in equity		(260,574)	789,710
Total other comprehensive income for the period to be subsequently released to the Income Statement	13	3,877	(2,258,588)
Total comprehensive income / (loss) for the period • of which: attributable to the Group • of which: attributable to non-controlling interests		4,213,732 2,104,525 2,109,206	3,418,430 1,641,336 1,777,094

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Corporation		Re	serves		Total	Profit of the	Total	Equity attributable	Tetal
	Stock	Extra- Charge Reserves	Legal reserves	Extraordinary	Other Reserves	reserves	period	shareholders' equity Group	to non- controlling interests	Total equity
As at December 31 <sup>st</sup> 2013	15,000,000	-	37,640		5,177,946	5,215,586	(2,226,292)	17,989,294	1,420,926	19,410,220
Demerger with TERNI Research S.p.A.		-	- 54		16,744,861	16,744,861		16,744,861	22,803,874	39,548,735
Capital Increase	444,000	666,000			666,000	666,000		1,110,000		1,110,000
Dividends paid					(1,200,000)	(1,200,000)		(1,200,000)		(1,200,000)
Other movements	444,000	666,000			15,544,861	16,210,861	- 000	16,654,861	22,803,874	39,458,735
Profit of the period			Kanniba				2,879,945	2,879,945	2,797,072	5,677,017
Other comprehensive	and the second s				(1,238,609)	(1,238,609)		(1,238,609)	(1,019,978)	(2,258,587)
Total profit for the period					(1,238,609)	(1,238,609)	2,879,945	1,641,335	1,777,094	3,418,429
Value as at September 30st 2014	15,444,000	666,000	37,640		19,484,198	20,187,838	653,653	36,285,491	26,001,894	62,287,385

Description									Equity	
	Corporation		- F	leserves		Total	Profit of	Total shareholders	attributable	
Stock (in Euro)	Extra- Charge Reserves	Legal reserves	Extraordinary	Other Reserves	reserves	the period	' equity Group	to non- controlling interests	Total equity	
As at December 31, 2014	15,444,000	666,000	37,640		21,243,348	21,946,988	1,906,006	39,296,994	39,841,712	79,138,707
Appropriation of the previous year's profit (loss)			100,583		1,805,423	1,906,006	(1,906,006)			
Dividends paid					(1,235,520)	(1,235,520)		(1,235,520)		(1,235,520)
Other movements					300,963	300,963		300,963	(2,151,154)	(1,850,191)
Other movements			100,583	x€ ( • ) ₹	870,866	971,449	(1,906,006)	(934,557)	(2,151,154)	(3,085,711)
Profit of the period	See.				ш.,		2,102,712	2,102,712	2,107,143	4,209,855
Other comprehensive					1,813	1,813		1,813	2,063	3,877
Total profit for the period					1,813	1,813	2,102,712	2,104,525	2,109,206	4,213,732
Value as at September	15,444,000	666,000	138,223		22,116,028	22,920,251	2,102,712	40,466,963	39,799,764	80,266,727

# CONSOLIDATED STATEMENT OF CASH FLOWS

rofit before taxes mortisation //rite-downs of fixed assets and credits rovision esult of joint ventures accounted for at equity and reversal of margin ains / Revaluations hange in inventories hange in trade receivables hange in other assets hange in other assets hange in other liabilities ayment of employee benefits et cash flow (used in)/generated by operating activities et cash flow (use	As at September 30,			
(in Euro)	2015	2014		
Profit before taxes	5,983,785	(340,546)		
Amortication	4,612,607	7,301,966		
fit before taxes  prtisation  prtisation  pre- pre- pre- pre- pre- pre- pre- pre	117,361	1,107,585		
	280,564	(1,283,753)		
	(382,970)	150,877		
		(906,049)		
	(37,822,425)	(2,010,358)		
	(11,721,984)	2,746,322		
	(11,918,910)	(2,602,377)		
	54,299,279	(19,141,637)		
	15,985,870	(3,795,315)		
	(93,436)	(3,773,313)		
Payment of employee benefits	(73,450)			
Net cash flow (used in)/generated by operating activities	19,339,742	(18,773,286)		
Investments in property, plant and equipment	(2,364,153)	2,504,492		
	(1,159,434)	(1,178,733)		
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
		14,971,877		
	(1,228,156)	(1,012,477)		
	1,667,176	(1,535,894)		
Disposals of AFS	180,783			
Net cash flow (used in)/generated by investing activities	(2,903,784)	13,749,265		
Change in payables and other financial liabilities	(967,455)	(13,736,463)		
	(7,568,354)	29,448,239		
	(1,163,314)	(3,551,499)		
		1,110,000		
Payment of dividends	(1,235,520)	(1,200,000)		
Net cash flow (used in)/generated by financing activities	(10,934,643)	12,070,277		
Comprehensive cash flow for the period	5,501,315	7,046,257		
	14,958,894	413,587		
	20,460,210	7,459,843		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENT

### GENERAL INFORMATION

Italeaf S.p.A ("Italeaf", "Company" o "Group Leader") is a limited company domiciliated in Narni (Italia), Strada dello Stabilimento, 1.

Italeaf SpA, established in December 2010, is a holding company and a business accelerator for companies and startups in the fields of innovation and cleantech. Italeaf operates as a company builder, promoting the creation and the development of cleantech industrial start-ups in the fields of cleantech, smart energy and technological innovation. Italeaf has offices in Terni - in Umbria and Nera Montoro - in the town of Narni, in Milan and Lecce; it has international offices in London and Hong Kong. The company controls TerniEnergia, listed on the STAR segment of the Italian Stock Exchange and active in the fields of renewable energy, energy efficiency and waste management, Greenled Industry, working in the development and production of LED lamps for power and for industrial energy efficiency and public lighting, WiSave in the "internet of things" for the development and production of thermostats and smart technologies for the remote control of remote electrical and heating systems of buildings managed on a cloud infrastructure, and Skyrobotic, business company for the development and manufacture of civilian and commercial drones into in mini and micro classes for the professional market. From September 4 2014, Italeaf is listed on NASDAQ OMX First North in Stockholm.

## FORM, CONTENT AND ACCOUNTING POLICIES ADOPTED

These Intermediate consolidated financial statements have been prepared on a premise of Italeaf continuing as a going concern, with the directors having verified the absence of any financial or business indicators, or indicators of other kind, that might suggest that the Group might face difficulty in meeting its obligations in the foreseeable future and, in particular, in the next 12 months.

The Intermediate consolidated financial statements of the Italeaf Group at September 30, 2015 have been prepared in accordance with the requirements of the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), as published in the Official Journal of the European Union (O.J.E.U.), and in particular IAS 34 - Interim Financial Reporting, as well as the regulations issued to implement article 9 of Legislative Decree n. 38/2005. In the framework of the options set out in IAS 34, the Group has chosen to publish this report for the consolidated Financial Statements, such as a condensed information.

These Intermediate consolidated financial statements are expressed in euros which is the functional currency based on the primary economic environment in which the Group companies operate. Unless otherwise indicated, all data presented in the notes to the financial statements are in euros.

The Group has elected to present the income statement according to the nature of the accounts, while the assets and liabilities in the balance sheet are classified as current or non-current. The cash flow statement has been prepared using the indirect method.

The preparation of these Intermediate consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures. The estimates and related assumptions are based on historical experience and other factors considered reasonable in the context of the applicable financial reporting framework, and have been used when the carrying amount of assets and liabilities cannot be readily determined from other sources. The actual results could differ from those expressed or implied by the estimates and assumptions used. The estimates and underlying assumptions are reviewed periodically and the effects of any changes affecting the current period are reflected in the income statement. In the event that the revision affects both current and future periods, the change is recognized in the period in which the revision is made and in future years.

The actual results may differ, even materially, from the estimates as a result of possible changes in the factors considered in determining the estimates.

These Intermediate consolidated financial statements were approved by the Company's board of directors on October 29, 2015.

#### SCOPE OF CONSOLIDATION

The Intermediate consolidated financial statements of Italeaf Group at September 30, 2015 include the financial statements of the parent company, Italeaf S.p.A., and the financial statements of all the companies which the parent directly or indirectly controls.

The following table lists the entities included in the consolidation, and the respective percentage held directly or indirectly by the Group at September 30, 2015:

#### LIST OF COMPANIES CONSOLIDATED ON A LINE-BY-LINE BASIS:

Company	Location	% of Held by the Group		
company	Location	Direct	Indirect	
Greenled Industry S.p.A.	Narni - Via dello Stabilimento, 1	79.71%		
Skyrobotic S.p.A.	Narni - Via dello Stabilimento, 1	66%		
WiSave S.r.l.	Narni - Via dello Stabilimento, 1	51%		
Italeaf UK L.t.d.	1, Cornhill EC3V 3ND - London	100%		
Italeaf HK L.t.d.	Unit 905-6, 9th Floor, Fook Yip Building - 53-57 Kwai Fung Crescent, Kwai Chung - N.T. Hong Kong S.A.R Hong Kong	100%		
TerniEnergia S.p.A.	Narni - Via dello Stabilimento, 1	46.78%		
List of Ternienergia subsidiaries				
Capital Energy S.r.l.	Nardò- Via Don Milani, n.4		100%	
Newcoenergy S.r.l.	Nardò- Via Don Milani, n.4		100%	
Capital Solar S.r.l.	Nardò- Via Don Milani, n.4		100%	
Investimenti Infrastrutture S.r.l.	Nardò- Via Don Milani, n.4		100%	
MeetSolar S.r.l.	Nardò- Via Don Milani, n.4		100%	
Festina S.r.l.	Terni - Via Garibaldi n.43		100%	
Energia Basilicata S.r.l.	Nardò- Via Don Milani, n.4		100%	
Energia Lucana S.r.l.	Nardò- Via Don Milani, n.4		100%	
Energia Nuova S.r.l.	Nardò- Via Don Milani, n.4		100%	
Verde Energia S.r.l.	Nardò- Via Don Milani, n.4		100%	
Rinnova S.r.l.	Nardò- Via Don Milani, n.4		100%	
Soc. Agric. Fotosolara Cheremule S.r.l.	Narni - Via dello Stabilimento, 1		100%	
Soc. Agric. FotosolaraBonannaro S.r.l.	Narni - Via dello Stabilimento, 1		100%	
Soc. Agricola Fotosolara Oristano S.r.l.	Narni - Via dello Stabilimento, 1		100%	
Soc. Agricola Fotosolara Ittireddu S.r.l.	Narni - Via dello Stabilimento, 1		100%	
T.e.c.i. costruzioni & ingegneria S.r.l.	Gioia del Colle - Via Giosuè Carducci n. 122		100%	
Meet Green Italia S.r.l.	Nardò- Via Don Milani, n.4		100%	
LyteEnergy S.r.l.	Narni - Via dello Stabilimento, 1		70%	
Soc. Agricola Padria S.r.l.	Narni - Via dello Stabilimento, 1		100%	
TerniEnergia. Hellas M.EPE.	Atene - 52, Akadimiasstreet		100%	
TerniEnergia Polska Zoo	Varsavia - Sw. Krolewska 16, 00-103		100%	
Tevasa L.t.d.	Cape Town, 1 Waterhouse Place, Century City, 7441		100%	
IGreen Patrol S.r.l	Narni - Via dello Stabilimento, 1		100%	
Alchimia Energy 3 S.r.l.	Narni - Via dello Stabilimento, 1		100%	
TerniEnergia Romania Srl	Str. Popa Petre 5 - Bucarest		100%	
TerniEnergia Solar South Africa L.t.d.	Woodstok, De Boulevard searle street		80%	
TerniEnergia Project L.t.d.	Woodstok, De Boulevard searle street		80%	
GreenAsm S.r.l.	Narni - Via dello Stabilimento, 1		50%	
SolarEnergy S.r.l.	Narni - Via dello Stabilimento, 1		100%	
Infocaciucci S.r.l.	Narni - Via dello Stabilimento, 1		69.5%	
Free Energia	Roma- Via della Conciliazione, 44		97.6%	
Enersoft S.r.l.	Roma - Via Giacomo Peroni, 400/402		97.6% 80%	
Company consolidated for the first time			00%	
New Gas Trade S.r.l.	Milano - Corso Vittorio Emanuele II, 13		100%	
new das frade s.r.t.			100%	

### LIST OF COMPANIES CONSOLIDATED USING THE EQUITY METHOD:

Company	Location		d by the oup
		Direct	Indirect
List of TerniEnergia Joint Venture	s since a second se		
Girasole S.r.l.	Narni - Via dello Stabilimento, 1		50%
Guglionesi S.r.l.	Narni - Via dello Stabilimento, 1		50%
Energia Alternativa S.r.l.	Narni - Via dello Stabilimento, 1		50%
Solter S.r.l.	Narni - Via dello Stabilimento, 1		50%
Companies eliminated from the "	equity method" consolidation during the first nine months	s 2015	
D.T. S.r.l.	Narni - Via dello Stabilimento, 1		50%
Saim Energy 2 S.r.l.	Narni - Via dello Stabilimento, 1		50%

#### NON CURRENT ASSETS

#### **1**. INTANGIBLE ASSETS

The table below reports the analysis of changes relating to intangible assets as at September 30 2015, as at December 31 2014:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Software	1,440,551	810,307	630,244	77.8%
Goodwill	11,545,640 311,750	11,390,544 414,000	155,096 (102,250)	1.4% (24.7)%
Patents				
Building lease	317,324	331,452	(14,128)	(4.3)%
Others	3,334,342	3,359,275	(24,933)	(0.7)%
Total	16,949,607	16,305,578	644,029	3.9%

Intangible assets also include the goodwill in the amount of Euro 2,335,000, booked to the TerniEnergia financial statements, and referring in its entirety to the acquisition of control of Lucos Alternatives Energies S.p.A., a company active in the field of energy efficiency. The goodwill was booked on the basis of the synergies expected from the integration of TerniEnergia's and Lucos' activities. Since the asset has an indefinite useful life, it is not subject to amortization, but it is tested at least annually for impairment. At September 30, 2015, there were no indicators to suggest impairment of goodwill.

The goodwill booked during the year, amounting to Euro 9,055,000, relates to the acquisition of control in Free Energy S.p.A., a company active energy management, energy sales to large electricity customers, and implementation of software and services computing for energy. Since the asset has an indefinite useful life, it is not subject to amortization, but it is tested at least annually for impairment. At September 30, 2015, there were no indicators to suggest impairment of goodwill.

### **2.** TANGIBLE FIXED ASSETS

The table below reports the analysis of changes of "Net values" relating to tangible assets as at September 30 2015, as at December 31 2014:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Land and buildings	23,803,943	23,531,872	272 072	1.2%
Plant and machinery	71,409,414	75,211,482	272,072 (3,802,068)	(5.1)%
Industrial equipment	343,515	417,421	(73,906)	(17.7)%
Other assets	267,845	689,070	(421,225)	(61.1)%
Construction in progress	20,671,238	18,379,161	2,292,077	12.5%
Total	116,495,955	118,229,005	(1,733,050)	(1.5)%

Land and buildings mainly refer to the value of the industrial site in Nera Montoro (with an area of 24 hectares) and incubator in Maratta, both owned by Italeaf S.p.A..

Investments in land and buildings also include the value of properties owned by the TerniEnergia Group, which consist of two industrial buildings at the Nera Montoro plant, as well as the value of land for the construction of a composting plant in the Province of Lecce.

Plant and machinery as at September 30, 2015 includes the value of photovoltaic plants with a total capacity of 16.6 MW, as well as the value of the end-of-life tyres plants, a biodigester plant and water treatment plants, all of which are located at the Nera Montoro industrial site. All of these plants are owned by the TerniEnergia Group, with the exception of one photovoltaic plant (0.8 Mwp) owned by Italeaf S.p.A. installed on the roofs of some buildings in Nera Montoro site.

Assets under construction in the amount of Euro 20,671,238 refer almost entirely to the subsidiary, TerniEnergia. Such investments cover:

The installation of an aerobic biodigester and composting plant at Calimera (Lecce);

- A combined cycle electric power plant using pyro gasification of virgin wood chips, in Borgosesia (Vercelli); the plant was connected to the electricity grid in December 2012, and got a feed-in tariff of Euro 0.28 /kWh;

- A second end-of-life tyres plant.

Finally, assets under construction include capitalized costs sustained by TerniEnergia in prior years for the development of an 18MWp wind farm in Stroncone. TerniEnergia is considering whether to develop the facility on its own or to sell the project to a third party should an interesting opportunity arise.

#### 3. EQUITY INVESTIMENTS

The following table shows the balances of investments in joint ventures and investments carried with the equity method as at September 30, 2015, as at December 31 2014, along with the related changes:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Investments in JV	1,072,959	376,561	696,398	n.a.
Investments in Equity	14,113,591	11,346,350	2,767,241	24.4%
Total	15,186,550	11,722,911	3,463,638	29.5%

The joint ventures refer to investments in non-controlled companies, and mostly to equity investments in joint ventures held by TerniEnergia and active in the solar energy production.

Equity investments include the Group's holdings in unlisted Italian banks. The rest of the balance refers to securities held by Free Energia, used as collateral for guarantees issued for the supply of electricity.

In order to provide more complete disclosure, the following table shows the aggregate net financial debt of each joint venture as at September 30, 2015:

	Energia Alternativa	Solter	Girasole	Guglionesi	Totale
Cash	174				174
Bank account	910,605	20,961	123,383	61,404	1,116,353
Liquidity (A)	910,779	20,961	123,383	61,404	1,116,527
Current financial debts					
- loans	(976,277)		(340,000)		(1,316,277)
- sale and leaseback	(1,412,263)	(638,432)	(279,258)	(105,709)	(2,435,663)
- shareholder loan			(500,000)	(85,000)	(585,000)
- shareholder loan(TerniEnergia)	(618,622)	(314,084)	(438,939)	(85,000)	(1,456,645)
Non-Current financial debts					
- loans	(12,965,434)		(1,435,000)		(14,400,434)
- project financing					
- sale and leaseback	(21,828,942)	(9,779,383)	(4,675,575)	(2,118,568)	(38,402,469)
- shareholder loan			(518,680)	(288,824)	(807,504)
- shareholder loan(TerniEnergia)	(7,412,288)	(1,423,171)	(500,661)	(287,752)	(9,623,872)
Financial indebtedness (B)	(45,213,827)	(12,155,071)	(8,688,113)	(2,970,854)	(69,027,864)
Net Financial indebtedness (A+B)	(44,303,048)	(12,134,110)	(8,564,730)	(2,909,450)	(67,911,337)

### **4.** DEFERRED TAX ASSETS

The following table provides details of the account balance as at September 30, 2015, as at December 31 2014, respectively, and the related changes:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Deferred tax assets	17,171,231	16,263,520	907,712	5.6%
Total	17,171,231	16,263,520	907,712	5.6%

The deferred tax assets relates primarily to the Company TerniEnergia and TERNI Solarenergy. Deferred tax assets recognized during the year 2014 and related to tax losses, referring in part to the losses accrued by TerniEnergia and partly to the tax benefit recorded in the year 2014 due to the application of the so-called "Tremonti Ambientale" (tax benefit recognized to the companies that have invested in the construction of photovoltaic plants). These losses have been evaluated fully recoverable in view of the prospects and the Group's business plan.

#### **5.**NON CURRENT FINANCIAL RECEIVABLES

The following table provides details of the account balance as at September 30, 2015, as at December 31, 2014, respectively, and the related changes:

	September 30,	December 31,	Change	Change %	
(in Euro)	2015	2014			
Solter S.r.l.	1,337,554	1,716,153	(378,600)	(22.1)%	
Dt S.r.l.		375,422	(375,422)	(100.0)%	
Soltarenti S.r.l.		1,061,562	(1,061,562)	(100.0)%	
Energia Alternativa S.r.l.	7,786,936	8,899,087	(1,112,150)	(12.5)%	
Girasole S.r.l.	746,732	579,155	167,577	28.9%	
Guglionesi S.r.l.	323,567	398,567	(75,000)	(18.8)%	
Financial asset	7,343,186	6,481,307	861,880	13.3%	
Security deposits	1,025,692	687,737	337,956	49.1%	
Other receivables Financial		1,924,613	(1,924,613)	(100.0)%	
				n.a.	
Total	18,563,668	22,123,602	(3,559,935)	(16.1)%	

The balance of non-current financial receivables mainly consists of amounts due from the TerniEnergia's joint ventures. At September 30, 2015, a portion of the financial receivables due from a joint venture was classified among current assets, in consideration of the due date for payment, the liquidity in the joint venture and financial covenants.

The financial assets in the amount of Euro 7,343,186 refer to loans receivable (application of IFRIC 12 and IFRIC 4) in relation to contracts for energy efficiency and interest-bearing loans granted to the joint ventures that are renewed automatically from year to year unless cancelled. The financial assets referring to energy efficiency represent the fair value of the expected cash flows from energy efficiency activities carried out under contract with respect to a number of municipalities and industrial plants. The contracts provide for improving energy efficiency of public lighting systems, and the activities consist of planning, designing and maintaining equipment and services aimed at efficiency.

The security deposits refer to amounts deposited by the company owning photovoltaic systems, which are used to guarantee the lease contracts for the financing of the systems.

#### **CURRENT ASSETS**

#### **6.***INVENTORIES*

The following table provides details of the account balance as at September 30, 2015, as at December 31, 2014, respectively, and the related changes:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Raw materials	39,707,105	2,985,914	36,721,191	n.a.
Semifinished	1,513,834	70,407	1,443,427	n.a.
Finished Products	477,651	687,844	(210,193)	(30.6)%
Products in process	7,633,398	7,765,398	(132,000)	(1.7)%
Total	49,331,988	11,509,563	37,822,424	n.a.

The value of inventories at September 30, 2015 is almost entirely attributable to the subsidiary TerniEnergia. The increase compared to 2014 is mainly due to the photovoltaic modules purchased in the first half 2015 by TerniEnergia Project and relating to the South Africa contracts.

On September 30, 2015 products in process mainly include the costs incurred for the design, development and construction of several power plants currently still in progress.

The finished products on September 30, 2015 are mainly relate to the raw material derived secondly from the recovery of used tyres, as well as to the equipment "TR griddles" (apparatus for providing power to low voltage using a

stand-alone photovoltaic energy and batteries) and "TR WOC" (sensor for the detection of weld defects real-time). For these products, the company is implementing a strategy aimed to expand the market abroad. The item raw material is referred mainly to various materials (structural and electrical) used for the construction of photovoltaic systems.

#### **7.**TRADE RECEIVABLES

The following table provides details of the account balance as at September 30, 2015, as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Resceivables from customers	90,247,441	79,700,389	10,547,052	13.2%
Resceivables from joint venture	418,090	518,732	(100,642)	(19.4)%
Resceivables from affiliated companies	298,248	17,324	280,924	n.a.
Provision for doubtful	(726,972)	(1,038,622)	311,650	(30.0)%
Total	90,236,807	79,197,823	11,038,984	13.9%

Trade receivables amounted to Euro 90,236,807 as at September 30, 2015, with most of the balance due from customers. The Euro 24,199,675 receivables for invoices to be issued mainly refer to energy management activity of Free Energia.

Among the receivables included there is a credit recorded in the accounts of the subsidiary TerniEnergia, amounted approximately to 2.9 million euros, which is the remaining part of the consideration, originally amounted to 40 million euro, finalized throught the sale in 2011 of two photovoltaic plants of total capacity of about 12 megawatts, currently in full operation. Although in December 2012 an agreement for the payment of the requested amount has been reached, the other party did not honor its obligations. Despite repeated attempts to close the issue as extra-judicial, the company was forced to start in August 2013 a legal action in order to recover the amount claimed. In particular TerniEnergia, with the assistance of its lawyers, considers as specious reasons to refuse the payment by the counterparty, under the light of the factual and legal elements, serious and concrete one, and therefore, until the date of the balance sheet, it is reasonable reason for believing not configurable a probable liability to be borne by the company.

The amount of trade receivables is adjusted by a provision for doubtful debts of Euro 726 thousand to cover the risk of default of certain receivables arising in previous years.

#### 8.0THER CURRENT ASSETS

The following table provides details of the account balance as at September 30, 2015, as at December 31, 2014, respectively, and the related change:

Euro)	September 30, 2015	December 31, 2014	Change	Change %
Г Credit	7,345,263	4,821,981	2,523,281	52.3%
vances to suppliers	993,689		993,689	n.a
payments	1,725,742	2,130,515	(404,773)	(19.0)%
ner credits	26,969,582	18,162,870	8,806,712	48.5%
cal	37,034,276	25,115,367	11,918,910	47.5%
al	37,034,276	25,115,3	367	367 11,918,910

Other credits mainly refer to the amount accrued for the sale of 50% shares of Solter and EnergiaAlternativa (Euro 7.47 million), and the amount accrued for the sale of 50% of the company, DT S.r.l., and 45% of the company, Soltarenti S.r.l. (Euro 2.253 million); these receivables are to be settled in 2015. The balance also includes Euro 1.376 million accrued as a result of the application of the so-called "Tremonti Ambientale" provisions by TerniEnergia subsidiaries that own photovoltaic plants.

### 9. DERIVATIVES

The following table provides details of the account balance as at September 30, 2015, as at December 31, 2014, respectively, and the related change:

September 30,	December 31,	Change	Change %
2015	2014		
396,195	527,962	(131,767)	(25.0)%
396,195	527,962	(131,767)	(25.0)%
	2015 396,195	2015 2014 396,195 527,962	<u>2015</u> 2014 396,195 527,962 (131,767)

The account refers to commodity derivatives used for hedging Free Energia's energy management activity.

### **10.** FINANCIAL RECEIVABLES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

	September 30,	December 31,	Change	Change %	
(in Euro)	2015	2014			
Financial receivables from joint venture	1,485,842	1,663,266	(177,424)	(10.7)%	
Financial receivables from MPS	1,000,000	1,000,000		0.0%	
Financial receivables from others	8,663,538	8,563,229	100,310	1.2%	
Total	11,149,380	11,226,495	(77,114)	(0.7)%	

Other financial receivables mainly refer to the value of securities held by the subsidiary, Free Energia, which are to be converted into cash in the short term.

### **11.**CASH AND CASH EQUIVALENTS

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30,	December 31,	Change	Change %
	2015	2014		
Bank accounts	20,427,448	14,931,158	5,496,291	36.8%
Cash	32,762	27,737	5,025	18.1%
Total	20,460,210	14,958,894	5,501,316	36.8%

Reference should be made to the Statement of Cash Flows for details of the change in the balance year on year.

## **12.** ASSET HELD FOR SALE

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Asset for sale		180,783	(180,783)	n.a.
Total		180,783	(180,783)	n.a.

Assets held for sale refer to two investments held by Feed (subsidiary of Free Energia) sold during the third quarter of 2015.

# COMMENTS ON THE PRINCIPAL LIABILITIES

# **13.** EQUITY

As at September 30, 2015, the subscribed and paid share capital amounted to Euro 15,444,000 divided into 15,444,000 ordinary shares.

As at September 30, 2015, other reserves incorporate the increase of the cash-flow hedge, which had a negative balance Euro 4,817,000 at the end of September 2015. The reserve mainly reflects the negative fair value, offset by related tax effects, of derivatives booked by joint ventures and subsidiaries to hedge exposure to variability in cash flows, related to the fluctuation of interest rates on certain medium-/long-term loans. The derivative contracts meet the criteria set out by IFRS to classify for hedge accounting, and therefore the changes in the fair value of the derivatives are booked to a specific equity reserve (cash-flow hedge reserve) with regard to the effective portions of the derivatives.

The equity of minority interests refers mainly to the capital and reserves accruing to the minority shareholders of the Group, the TerniEnergia Group, Greenled Industry S.p.A. and Skyrobotic S.p.A.

As at September 30, 2015, the Company did not own any treasury shares.

# 14. PROVISION FOR RISKS AND CHARGES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Provision for risks and charges	43,086	43,086		n.a.
Total Provision for Risk and charges	43,086	43,086	Мила 5 ст	n.a.

The provision related to tax assessment received by the Municipality of Narni regarding the tax on real estate property.

# **15.** EMPLOYEE BENEFITS

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Provision for employee benefits	1,448,682	1,261,554	187,129	14.8%
Total	1,448,682	1,261,554	187,129	14.8%

## **16.** DEFERRED TAXATION

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Deferred tax provision	8,503,672	8,585,996	(82,325)	(1.0)%
Total	8,503,672	8,585,996	(82,325)	(1.0)%
	23 2 2 2 2 2 10 2 A 10			

The balance of deferred tax liabilities referable to the TerniEnergia Group mainly relates to the recognition of deferred tax liabilities when certain subsidiaries initially adopted International Financial Reporting Standards (IFRS). The remainder of the balance mainly refers to parent company Italeaf S.p.A., and it reflects the recognition of deferred tax liabilities on revaluation of real estate (Nera Montoro plant) at the time of the Company's incorporation.

### **17.** FINANCIAL NON CURRENT LIABILITIES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30,	December 31,	Change	Change %
	2015	2014		
Debts. due to financial leasing	29,922,998	31,639,315	(1,716,317)	(5.4)%
Other financial liabilities	184,051	2,168,619	(1,984,568)	(91.5)%
Non-current borrowings	36,273,259	40,007,336	(3,734,077)	(9.3)%
Debt. Issue	24,379,169	24,259,621	119,548	0.5%
Total	90,759,477	98,074,891	(7,315,413)	(7.5)%

Payables for financial leases, amounting to Euro 29,922 thousand, mainly relate to debts incurred to finance the plant properties of TerniEnergia Group. In particular, it comes to debt "non-recourse" relative to photovoltaic plants. The debt for lease also refers to the organic treatment plant (Organic Fraction Municipal Solid Waste) in Nera Montoro, as well as the End of Life Tyres plant in Nera Montoro. These loans do not include covenants and restrictions to the distribution of profits generated.

The item "Non-current borrowings" mainly includes the noncurrent portion of loans related to TerniEnergia Group's photovoltaic plants. The residual of the balance relates to corporate loans granted to TerniEnergia, made up mainly by the non-current portion of an unsecured loan of Euro 10 million for a period of 60 months, repayable in 20 quarterly installments and an unsecured loan of Euro 5 million duration of 60 months, repayable in one installment at maturity, both provided by Veneto Banca at the end of 2013.

The "Bond", refers to the bond issue by the TerniEnergia in February 2014. The bond issue, called "TernEnergia 2019," amounts to Euro 25 million, five-year fixed rate equal to the gross 6.875% annual coupon, and is negotiated at ExtraMOT PRO, the professional segment of the bond market, managed by the Italian Stock Exchange. The debt is shown net of issuance costs.

## **18.** OTHER NON-CURRENT LIABILITIES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Other non-current liabilities	50,000		50,000	n.a
Deferred Margins	77,006	153,192	(76,186)	(49.7)%
Total	127,006	153,192	(26,186)	(17.1)%

Other non-current liabilities reflect the long-term portion of deferred margins that were booked upon the elimination of investments in joint ventures in order to recognize the additional reduction generated from the equity method.

## **19.** DERIVATIVES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Hedging Derivatives	3,986,617	4,371,326	(384,709)	(8.8)%
Total	3,986,617	4,371,326	(384,709)	(8.8)%

On September 30, 2015 the Group does not hold any derivative instruments listed. The fair value of not listed derivatives is measured by reference to financial valuation techniques: in particular, is calculated by discounting future cash flows according to the parameters of the market.

The item "Hedging derivatives", amounting to Euro 3,986 thousand, mainly refers to several derivative agreements IRS (Interest Rate Swap) to cover any fluctuations in interest rates on long-term contract for the financing of equipment property. These derivative contracts primarily relate to funding of the company Energia Alternativa Srl and TERNI SolarEnergy SRL, Solter S.r.l and Free Energia (TerniEnergia's subsidiaries).

## **20**. TRADE PAYABLES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30,	December 31,	Change	Change %
	2015	2014	- Sand	
Due to suppliers	121,834,714	67,949,537	53,885,177	44.2%
Due to ffiliated companies Due to Joint venture	44,031 556,391	33,316 153,004	10,715 403,387	24.3% 72.5%

Trade payables amounted to Euro 122,435 thousand as at September 30, 2015 are referred to the supply of materials as well as the acquisition of goods and services. Trade payables include Euro 41,528 thousand of bills receivable as at June 30, 2015. The increase is mainly due to the purchases made by TerniEnergia Project for South African contracts.

## **21**. DEBT AND OTHER FINANCIAL LIABILITIES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Current bank debt (current account overdraft)	30,122,374	32,513,663	(2,391,288)	(7.4)%
Loans	17,097,703	13,919,271	3,178,432	22.8%
leasing	1,859,110	4,418,983	(2,559,873)	(57.9)%
Other financial liabilities	2,730,750	1,925,476	805,274	41.8%
Total	51,809,938	52,777,393	(967,455)	(1.8)%

Current financial liabilities mainly refer to payables to banks for overdrafts and advances against contracts and invoices, as well as the current maturities of leases and long-term debt which mainly refer to the subsidiary TerniEnergia.

Current financial payables also include outlays for some of the investments already made, or still under construction, and outlays for other investments that were not covered by specific medium-/long-term financing contracts as at September 30, 2015. The latter investments include the second treatment plant (end-of-life tyres plant) under construction; a pyro gasification plant connected to the grid in December 2012; and a composting plant under construction in Apulia (Italy).

The current financial liabilities of the parent company, Italeaf, amounted to approximately Euro 12.8 million as at September 30, 2015.

Italeaf S.p.A. has provided corporate guarantees in favor of the subsidiary TerniEnergia for a total amount of approximately Euro 53 million at the date of these financial statements.

## **22.** TAX LIABILITIES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
Direct Taxex	3,685,422	1,656,665	2,028,757	122.5%
Total	3,685,422	1,656,665	2,028,757	122.5%

The account balance mainly reflects direct taxes accrued on the results of the companies operating in South Africa (TerniEnergia's subsidiaries) and Free Energia.

## **23.** OTHER CURRENT LIABILITIES

The following table provides details of the account balance as at September 30, 2015 as at December 31, 2014, respectively, and the related change:

(in Euro)	September 30, 2015	December 31, 2014	Change	Change %
	2013	2014		
Due to personnel	1,482,459	1,076,103	406,356	37.8%
Payables to social security institutions and welfare	610,536	475,058	135,478	28.5%
Other current liabilities	27,817,108	11,611,677	16,205,431	139.6%
Total	29,910,103	13,162,837	16,747,265	127.2%

The account includes payables to employees and social-welfare institutions.

As at September 30, 2015, other current liabilities mainly include advances billed to customers by the subsidiary, Free Energia (Euro 8.1 million) and TerniEnergia Project (Euro 9.9 million).

#### COMMITMENTS AND GUARANTEES GIVEN

#### **GUARANTEES**

In some cases, customers of the TerniEnergia have funded the purchase of the photovoltaic system through lease agreements with leasing companies. For some of these customers, the Parent company has signed with the leasing company for a takeover agreement to the customer in the lease in the event of, and subordinate to, the failure by its customers. Customers are also involved in this case, to transfer to TerniEnergia the lease agreement and any debt outstanding at the date of transfer, if generated by power plant under contract.

TerniEnergia administrators believe that the probability of occurrence of transfer is extremely remote, since, in practice and with the exception of the initial maxi tranche of leasing contract. Whereas the existence of a maxi initial paid by the customer to the leasing company, the values in effect at time of a takeover, based on current development plans for the cash flows of photovoltaic systems affected, would see a future excess flows generated by energy production compared to outflows for royalties due.

On September 30, 2015, the residual customers' payables to leasing companies for which the above mentioned agreements were taken over total Euro 61.2 million, of which Euro 32.4 million for companies managed or owned by related parties (2.4 million for 100% controlled companies), Euro 17.6 million for joint ventures, Euro 1.9 for the parent company Italeaf, and Euro 10.5 million for other related parties ; the rest of the balance, equal to Euro 28.7 million relates to other third-party customers.

#### CONTINGENT LIABILITIES

#### DISPUTES, INVESTIGATIONS AND JUDICIAL PROCEEDINGS IN PROGRESS

On September 30, 2015, there were no legal or fiscal proceedings or disputes pending against Italeaf or other companies of the Group, except as outlined below.

#### DISPUTE WITH MILIS ENERGY SPA

The dispute covers Milis Energy's eviction of TerniEnergia, with regard to a photovoltaic plant on greenhouses in Sardinia in the Municipality of Milis. Milis Energy has asserted TerniEnergia S.p.A.'s default with respect to the construction of the plant and for this reason, it suspended the payment of approximately Euro 7 million, claiming the need to substitute bolts (allegedly deteriorated) in the amount of approximately Euro 50,000.

In virtue thereof, Milis Energy proceeded to evict TerniEnergia from the work site, with an act of eviction dated 17 July 2013.

TerniEnergia appealed to the Court of Oristano, obtaining an ordinance dated 4 February 2014, that declared the eviction was illegal, and that ordered Milis Energy to immediately allow TerniEnergia to take possession again of the works covered by the contract. Milis Energy filed an appeal against the ordinance, and such counter appeal was upheld by the Court of Oristano.

In relation to its credit claimed from the customer, TerniEnergia filed and obtained an injunction against Milis Energy S.p.A. for the amount due by Milis for the contract referenced above.

The Court of Milan sustained the appeal and issued the injunction that was served as required by law.

The counterparty appealed, and the first hearing was held on 27 May 2014, and at such time, the judge unsuccessfully attempted to get the parties to come to agreement. With the order of 17 September 2014, the Court of Milan ruled on the request for provisional execution advanced by TerniEnergia, upholding the request for an amount of Euro 5,089,991.93, excluding interest, granting the provisional execution of the injunction to pay. The aforementioned sum was paid by the counterparty at the beginning of October 2014.

In addition, at the end of July 2014, a summons was filed with the Court of Milan, for the recovery of other amounts claimed from Milis Energy, that were not covered by the previous injunction. The summons covered a receivable related to a bonus (Euro 1,050,000) and a receivable related to the supply and installation of panels (Euro 1,038,000). In view of the foregoing and on the basis of the opinions of its legal counsel, the Company believes there are significant possibilities to recover all of the amounts claimed from Milis Energy.

#### DISPUTE WITH MADA S.R.L.

The dispute refers to the non-payment of a 997kWp photovoltaic power plant by the company, Mada S.r.l.

As a result, after repeated requests for payment, TerniEnergia:

• proceeded to remove the photovoltaic panels and other removable materials from the work site (in conformity with the provisions in previous written agreements between the parties);

• filed for a summons with the Court of Terni, aimed at having the court ascertain the customer's material default, the contractual obligations assumed, and therefore, the termination of the contract pursuant to Article 1453 of the Civil Code, with the consequent sentencing of the customer to pay all damages suffered, quantified as Euro 1,046,890 (the loss of earnings equal to 30% of the contract price, whose total amount was Euro 3,489,640) or any greater or lesser sum as ascertained during the proceedings. The lawsuit was filed under R.G. 2005/11. As part of the proceedings, TerniEnergia was served an act to appoint an arbitrator and to apply for arbitration on 7 December 2011. TerniEnergia formally opposed the arbitration proceedings with an act served on 27 December 2011, when it also identified its own arbitrator if, in the unlikely event, the ordinary court were to be deemed not to have jurisdiction over the matter. As of the date of the preparation of these financial statements, an arbitration award had been made that rejected the Mada's request for compensation. With regard to the proceedings at the Court of Terni, the judge deferred any further action until 14 April 2014, so that he could procure the act of the arbitration award, including for the purpose of avoiding conflict between the parties involved in the judgment. The counterparty has contested the arbitration award at the Court of Appeals of Perugia. Considering the reasoning underlying the arbitration award and the reasoning for contesting it, the Company believes that there are no possibilities that the counterparty's appeal will be sustained by the Court of Appeals.

Accordingly, considering the risk inherent to any type of dispute and the assessment already presented by the legal counsel retained especially for the case, the parent company believes there are reasonable motives for an outcome in its favor in the aforementioned civil proceedings. On the basis of the facts set out above that were incorporated into the lawsuit promoted by the company, and considering the possibility of a settlement with the customer with the consequent conclusion of the work, a decision was made not to write down any of the residual costs (around Euro 0.4 million) not representative of removable material (panels, inverters, etc.) which are included products in process as at September 30, 2015.

#### **DISPUTE WITH REGNI**

The company is involved in two disputes with the heirs of Regni, which arose as a result of the failure by the heirs of Regni to grant a right of easement necessary for the passage of the cable duct of a photovoltaic system owned by the Group. The first dispute is pending with the Council of State, in the second degree of justice and concerns the opposition to the order issued by the Municipality of Perugia for the demolition and the restoration of part of the cable duct realized in absence of the act authorizing the land easement on which the cable duct has been placed. The second dispute was promoted by the company against the heirs of Regni at the Court of Perugia in order to obtain the concession of the electric power line easement, by virtue of the commitments contractually undertaken by the heirs of Regni, at the time when they assigned to TerniEnergia the photovoltaic plant project and the surface right related to the land on which the plant was to be realized.

With reference to the first dispute, the suspension of the effectiveness of the regional administrative court's sentence has been granted; the sentence authorized the demolition and the restoration; and the parties are now awaiting the scheduling of a hearing on the merits of the case. With reference to the second dispute, a deferral for negotiations has been ordered. In relation to the two cases, the heirs of Regni have submitted proposals for settlement. The negotiations are still in process. In the meantime, the judge has admitted the request for technical consultancy so as to ascertain that the original project, prepared by Mr. Regni, was deficient and flawed. At present, the technical consultancy ordered by the judge is in process with respect to the state of the locations and the project.

The company, including with the support of its legal counsel, believes it is reasonable to argue that there is currently no probable liability, nor are there any elements to suggest a loss of value on the equity investment in the company that owns the photovoltaic plant in question.

#### FREE ENERGIA TAX LITIGATION

In 2014, the company, Free Energia, was subject to a tax audit to verify the company's position with respect to valueadded and direct taxes, in particular with reference to the physical trading of electric energy undertaken with certain counterparties, acting as suppliers or customers. Upon the conclusion of the audit for the year of 2009, on October 27, 2014, the tax police issued a report of findings in which it contested the existence of the trading with the aforementioned contractual counterparties. On December 23, 2014, the company presented its observations to the report of findings, so as to evidence the lack of foundation of the assertions made by the auditors.

On January 12, 2015, the Italian revenue authority served a notice of assessment (TK30351049963/2014) with which it assessed incremental value-added taxes in the amount of Euro 6,678,836 and a single fine of Euro 8,348,545 for violations under Article 6, Paragraph 6, Legislative Decree no. 471 of December 18, 1997 (illegal deduction of value-added taxes) and Article 5, Paragraph 4, Legislative Decree no. 471 of December 18, 1997 (tax return with tax less than that due). At the same date, the Italian revenue authority served a notice of dispute (TK3CO5103221 2014) in which it disputed the accounting of costs related to invoices for objectively non-existent transactions, and applied the penalty of Euro 15,617,027.02 (Article 8, Paragraph 2, Legislative Decree no. 16 of 2 March 2012). The notice of assessment and the notice of dispute served to Free Energia are based on the same findings already included in the report of findings, without introducing any new reasons or elements of proof to support the tax authority's claims. On January 27, 2015, with reference to the notice of assessment, the Company filed a tax settlement proposal, and is currently in contact with the tax authority in order to schedule a discussion of the matter as soon as possible, and to assert the non-existence of the tax authority's claims. Instead, with reference to the notice of dispute, the Company is preparing its defense, as provided by Article 16, Paragraph 4, Legislative Decree no. 472 of December 1997.

In addition, on March 11, 2015, the tax police issued another report of findings about the Company, with reference to the tax years of 2010 to 2013. This report contained essentially the same claims as that for the year of 2009, with an expansion of the number of counterparties.

The company, including on the basis of authoritative opinions of consultants, believes there is no foundation to the elements introduced by the Italian tax authority in the notices for assessment and dispute with reference to 2009 and in the report of findings for the years of 2010 to 2013, according to which the transactions for physical trading of electric energy were non-existent. The tax authority's objections do not consider the widespread commercial practice in trading which provides for physical netting of sale and purchase positions between the parties in order to keep the operating costs low and, consequently, to maximize the reduced profit margins that such trading generates.

Therefore, the company, based on the foregoing and supported by opinions issued by its consultants, currently believes that the risk linked to the aforementioned situation is to be considered potential, and accordingly it has not made any risk provision to the financial statements as of September 30, 2015.

#### TAX DISPUTES AGAINST TERNIENERGIA - NOTICE OF ASSESSMENT "COSTS BLACKLIST"

TerniEnergia, on July 20, 2013 received a formal notice of assessment by the verifiers Fiscal Control Office in which it was acknowledged the presence of commercial relations in 2010 from TerniEnergia with companies located in countries with preferential taxation for the purchase of photovoltaic panels. Subsequently, on March 28, 2014, the Agenzia delle Entrate (Italian tax authority) served TerniEnergia a notice calling upon the Company to provide appropriate documentation to demonstrate either the two of exemption provided for in Article 110. The company produced the Office required documentation. On 13 February 2015, the Agenzia delle Entrate has drawn up for debate with formalizing of the tests carried out on the documentation submitted by the company and felt very unsuitable to the showing of the exemption. The Company, subsequently, on 10 April 2015, has produced further documentation in the meantime found for the deduction of the costs in question. On June 3, 2015, the Tax Authority, deeming it unfit the copious documentation provided by the Company notified a notice of assessment with which ascertained a higher tax for Euro 1,886 thousand for alleged improper deduction of costs related to suppliers based in countries called. "Blacklist", and a penalty of € 1,886 thousand plus interest of law.

TerniEnergia Parent Company believes totally unfounded the evidence produced by the Inland Revenue in the assessment above in consideration of valid arguments and copious documentation at its disposal to bring in tax litigation.

TerniEnergia therefore, based on the foregoing and supported by opinions issued by its consultants, currently believes that the risk linked to the aforementioned situation is to be considered potential, and accordingly it has not made any risk provision to the financial statements as of September 30, 2015.

# COMMENTS ON THE MAIN INCOME STATEMENT ACCOUNTS

# **24.** REVENUES

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change	Change %
Revenues Clean Technologies	6,154,628	5,023,750	1,130,879	22.5%
RevenuesTechnical services	68,750,169	28,154,187	40,595,983	144.2%
RevenuesEnergy Saving	1,289,495	408,586	880,909	n.a.
Revenues Energy Management	201,025,156		201,025,156	n.a.
Other Revenues	2,087,830		2,087,830	n.a.
Revenues Drones	369,940		369,940	n.a.
Total	279,677,219	33,586,522	246,090,697	n.a.

For the period ended September 30, 2015, the Group realized consolidated revenues from sales and services in the amount of Euro 279,677,219.

The change in revenue year on year is also due to the consolidation of the company, Free Energia, for the final quarter of 2014; this company contributed Euro 201,025,156 to Group revenues for new energy management activities.

The TerniEnergia's Technical Service business line realized total revenues of Euro 68,750,169 in the first nine months of 2015, which were mainly represented by the work performed in South Africa on commission of a leading European utility; by the photovoltaic power generation, including from the production and sale of electricity from solar energy produced by photovoltaic plants owned by the Group; and by the maintenance services by TerniEnergia, based on long-term contracts, on photovoltaic plants on behalf of clients.

The TerniEnergia's Cleantech business line generated total revenues of Euro 6,154,628, which were mainly represented by revenues from the biodigestion and composting plant of Nera Montoro, by the activity of the end-of-life tyres treatment plant, and the management of the waste groundwater at the Nera Montoro facility.

Energy efficiency revenues amounting to Euro 1.289 million include revenues for some important energy-saving projects implemented during the year for a major industrial company.

Revenues from the sale of drones are related to the revenue of Skyrobotic for first nine months of 2015.

### **25.** CHANGES IN INVENTORIES OF SEMI-FINISHED PRODUCTS

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change	Change %
Finished Poducts	(184,262)		(184,262)	n.a.
Semifinished Products		161,275	(161,275)	
Products in process		1,389,312	(1,389,312)	(100.0)%
Total	(184,262)	1,550,587	(1,734,849)	(111.9)%

# 26. COSTS OF RAW MATERIALS, SUPPLIES AND GOODS

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015		Change	Change %	
Purchase of materials	64,764,868	2,768,964	61,995,903	n.a.	
Materials consumption	203,076	712,135	(509,059)	(71.5)%	
Fuels and lubricants	188,674	237,312	(48,638)	(20.5)%	
Change in inventories of raw materials, consumables	(43,748,596)	(144,088)	(43,604,509)	n.a.	
Purchase of Energie	86,676,228		86,676,228	n.a.	
Total	108,084,250	3,574,324	104,509,926	n.a.	

The account mainly consists of the cost of energy purchased by the subsidiary Free Energia for the energy management activity.

# **27.**COSTS FOR SERVICES

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change Change %		
Outwork	1,022,794	1,510,637	(487,843)	(47.7)%	
Consultancy and external collaborators	4,590,591	1,764,940	2,825,651	61.6%	
Rental and hire	427,086	688,022	(260,936)	(61.1)%	
Services	6,078		6,078	100.0%	
Renting property	238,510	36,003	202,508	84.9%	
Transport	179,069	281,902	(102,833)	(57.4)%	
Services Energy/Gas	98,953,070		98,953,070	100.0%	
Maintenance and repairs and assistance	852,633	726,739	125,894	14.8%	
Supervision and Insurance	591,395	850,922	(259,527)	(30.5)%	
Other costs for services	37,730,814	4,178,226	33,552,588	n.a.	
Total	144,592,040	10,037,391	134,554,649	n.a.	

This item includes primarily costs for external work, consulting and collaboration, supervision and transportation insurance and other benefits. The Change is due to the demerger operation.

# **28.** PERSONNEL COSTS

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change	Change %	
Wages and salaries	4,099,180	2,886,605	1,212,575	42.0%	
Social Security Contribution	1,575,667	911,560	664,108	72.9%	
Remuneration of Directions	515,583	347,106	168,478	48.5%	
Provision for employee benefits	3,768	183,459	(179,691)	(97.9)%	
Temporary Staff	267,200	414,547	(147,347)	(35.5)%	
Total	6,461,399	4,743,276	1,718,123	36.2%	

# **29.** OTHER OPERATING COSTS

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

As at September 30, 2015	As at September 30, 2014	Change	Change %
658,297	704,236	(45,939)	(6.5)%
	11,179	(11,179)	(100.0)%
1,651,642	893,162	758,480	84.9%
2,309,939	1,608,576	701,363	43.6%
	<u>30, 2015</u> 658,297 1,651,642	30, 2015         30, 2014           658,297         704,236           11,179         1,651,642           893,162	As at September 30, 2015         As at September 30, 2014         S           658,297         704,236 11,179         (45,939) (11,179)           1,651,642         893,162         758,480

# **30.** AMORTIZATION, DEPRECIATION, PROVISIONS AND WRITEDOWNS

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	Euro) As at September A 30, 2015		Change	Change %	
Amortization of intangible assets	515,404	215,184	300,220	139.5%	
Amortization of tangible assets	4,097,203	7,086,782	(2,989,579)	(42.2)%	
Provision for doubtful		(943,620)	943,620	(100.0)%	
Writedown non current activities	140,386	1,107,585	(967,200)	(87.3)%	
Total	4,752,993	7,465,931	(2,712,938)	(36.3)%	

Depreciation mainly refers to plants owned by the TerniEnergia Group.

# **31.** FINANCIAL INCOME AND CHARGES

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change	Change %	
Interest expense on debt	(6,191,454)	(6,925,237)	733,783	(10.6)%	
		Second States and States			
banking Commission	(1,072,093)	(363,452)	(708,641)	n.a.	
Interests on bonds	(1,405,080)	(1,208,163)	(196,917)	16.3%	
Total finance costs	(8,668,628)	(8,496,852)	(171,775)	2.0%	
Interest earned on bank accounts	116,567	75,411	41,156	54.6%	
Interest income / joint venture	100,862		100,862	n.a.	
Other financial income	759,677	524,161	235,516	44.9%	
Total financial incomes	977,106	599,572	377,534	63.0%	
Total	(7,691,522)	(7,897,281)	205,759	(2.6)%	

Financial charges primarily relate to the financing of industrial plants owned by the TerniEnergia Group, as well as the bond issue, which also refers to TerniEnergia.

# **32.** JOINT VENTURE INCOME

Joint venture income includes the results for the period in accordance with the IFRS for investments in joint ventures, for the portion attributable to the Group.

# **33.** TAXES

The following table provides details of the account for the nine months ended September 30, 2015 and 2014, respectively:

(in Euro)	As at September 30, 2015	As at September 30, 2014	Change	Change %
Current Taxes	1,773,931	6,017,564	(4,243,633)	(66.6)%
Total	1,773,931	6,017,564	(4,243,633)	(70.5)%

# TRANSACTION WITH RELATED PARTIES

The following table summarizes financial transactions with related parties:

(in Euro)		As at September, 30 2015				ember, 30 15
Description	Receivables	Guarantees	Guarantees given	Takeover Commitments	Charges	Income
Joint venture						
Girasole S.r.l.	1,170,661			1,123,864		22,568
Guglionesi S.r.l.	392,221					8,654
EnergiaAlternativa S.r.l.	8,461,111			16,479,630		187,493
Solter S.r.l.	1,656,638					31,665
Affiliated companies						
T.E.R.N.I. Research S.p.A.				2,447,860		
Other Related Parties						
Sol Tarenti S.r.l.	1,552,513			7,996,485		
Camene S.r.l.				2,866,911		
Royal Club S.r.l.				2,815,109		
Lizzanello S.r.l.	1,770					
Saim Energy 2 S.r.l.				2,388,686		
Total	13,234,914			36,118,545		250,380

The following table summarizes commercial transactions with related parties:

(in Euro)		As At Septemb	er, 30 2015		As At September, 30 2015				
	Receivables	Payables	Other credits	Other Payables		Costs		Revenues	
Description					Goods	Service Cost	Personnel	Goods	Service Cost
Joint venture									
Girasole S.r.l.	37,756	55,019							74,604
Guglionesi S.r.l.	6,100								17,496
Energia Alternativa S.r.l.	175,655	324,712			740,139				324,638
Solter S.r.l.	198,578	176,660			176,478				169,769
Imprese consociate									
T.E.R.N.I. Research S.p.A. Italeaf UK L.t.d.	298,248	44,031	701,128	130,909					15,171
Skyrobotic S.r.l. GreenLed Industry S.p.A.									
Altre parti correlate									
Sol Tarenti S.r.l.	19,135								56,292
Saim Energy 2 S.r.l.	75.202								
Francesca Ricci						1,560			
Lizzanello S.r.l.	31,549								13,821
Royal Club S.r.l.	1,098,000								500,000
Energetica S.p.A.			12,868						
Seci S.r.l.	5,548	3,933				11,799		1,064	
Smallenergy S.r.l.	1,290,712	37,355			409,708			8,540,351	18,000
Globo Energia S.r.l.	242,917							977,812	9,524
Enegan Power Trading S.r.l.	15,533,378	64,839		2,730,000	16,315			35,899,117	27,000
Sistematica S.p.A.	78,167	35,637				3,454		37,127	
Alta direzione		13,922					402,097		
Total	19.090.946	756,107	713,996	2,860,909	1,342,640	16,813	402,097	45,455,471	1,226,314

# SUBSEQUENT EVENTS

# THE BOARD OF DIRECTORS APPROVES THE DIVESTMENT AGREEMENT FOR THE TRANSFER OF THE SHARES OF FREE ENERGIA SPA

On October 2, 2015, the board of directors of Italeaf has approved today to sign the divestment agreement for the transfer to the former leading shareholders of Free Energia SpA of n. 3,674,604 shares equal to 97.60% of its share capital, and representative of the entire stake held by TerniEnergia in Free Energia.

Afterwards, the Board of Directors of TerniEnergia, smart energy company active in the fields of renewable energy, energy efficiency, waste and energy management, listed on the Star segment of the Italian Stock Exchange and part of Italeaf Group, resolved today to sign the divestment agreement for the transfer to the former leading shareholders of Free Energia SpA of n. 3,674,604 shares equal to 97.60% of its share capital, and representative of the entire stake held by TerniEnergia in Free Energia, the details of which have been already communicated to the market through the Press release disseminated last 7 August 2015.

The counter-value for the transfer of the entire equity shares in Free Energia S.p.A. (unless a lesser number of shares in the event that not all former members of Free Energia would decide to join the Agreement Divestment) is represented by the TerniEnergia's shares subscribed by the leading former shareholders of Free energia in the dedicated capital increase on Oct. 21, 2014.

Specifically, the leading former shareholders of Free Energia SpA which will take over the shares of Free Energia S.p.A. are the following:

- Energetica S.p.A.;
- BA & Partners S.p.A.
- Sistematica S.p.A..

The counter value for the transfer of the entire stakeholding in Free Energia (unless a lesser number of shares in the event that not all former shareholders of Free Energia would decide to join the Divestment Agreement) is represented by the shares subscribed by the main TerniEnergia former shareholders of Free Energia in the dedicated capital increase on Oct. 21, 2014. The counter-value of the payment due was confirmed by a report issued on September 30, 2015 by the statutory auditor Dr. Luigi Tardella of Ambers & Co S.r.l., independent expert identified by the parties, who certified that the value of the entire investment in Free Energia is included in a range between Euro 15 million and Euro 20 million and that this value can be considered equivalent to the value of the TerniEnergia's shares unlisted. Consequently there is no need for any cash payment.

In this context, the Board of Directors has approved to proceed with the transfer expected in the Divestment Contract at a value that is placed in the middle position of the aforementioned range as indicated by the expert and then to a value considered adequate equal to Euro 17.5 million.

The transaction is subject to two specific conditions precedent, which must occur by 30 November 2015, and in particular to the positive pronouncement by (i) the general bondholders' meeting convened for the November, 9 2015 and (ii) of the ordinary shareholders' meeting of TerniEnergia, convened for the November, 18 2015. The closing of the transaction is expected by the tenth business day following the occurrence of the last of the conditions precedent above.

The TerniEnergia's shares received following the completion of the transaction will be subsequently canceled, unless the Board of Directors do not resolve to put them, in whole or in part, at the service of any operations regarding the involvement of third-party investors, who have not yet identified.

As an outcome of the analyses performed by TerniEnergia, the operation cannot be configured as a "related party transaction".

With reference to the conditions stated above, TerniEnergia take care to promptly inform the market about any further action or relevant fact regarding the aforementioned transaction.

#### THE SHAREHOLDERS MEETING OF GREENLED INDUSTRY S.P.A. PREPARES THE EXIT OF THE STARTUP WITH AN EXTRAORDINARY TRANSACTION

On October 6, 2015, the Shareholders' Meeting of Greenled Industry S.p.A. approved the partial and non -proportional demerger of the Company Greenled Industry in favour of a new beneficiary Company named ITALEAF RE S.r.l.

The operation aims to make a more streamlined Greenled Company free from not used assets which were supposed to be used for the performance of its activity, also in view of a possible value realization of the Company (in line with the provisions of the business plan of the mother Company Italeaf ).

In fact, the presence of sheet assets unrelated to the "core", business currently held in the industrial site of Novara which has become the main logistic and manufacturing center of the company, could complicate the evaluation process of Greenled aimed at a possible sale transaction. Furthermore, with this operation will be possible to include the real estate portfolio, objet of the transaction, in full availability of the major shareholder, Italeaf, which, through the setting up of a specifically real estate company, will use it to better serve the new initiatives, in line with its business model. The real estate portfolio object of the demerger has a value of Euro 2.6 million. The transaction was subject to a congruity opinion issued by the statutory auditor Mr. Luigi Tardella from Ambers & Co Ltd, an

independent expert. To Italeaf S.p.A. will be allocated 100% of the shares of the beneficiary company being formed ITALEAF RE Srl. Following the transaction, the shareholding of Italeaf in Greenled Industry will drop from 79.71% to 64.60%.